

Pioneers Integrated Solutions (PIS)



CERTIFICATION

Training Plan
Year 2026 “Professional
Certifications Sector”



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About Pioneers Integrated Solutions (PIS)

About PIS: At a Glance Pioneers PIS is a globally recognized ISO-certified training and consultancy company. Since 2012, we have empowered over 20,000 professionals across Asia, North America, Europe, and Africa with the skills to enhance performance, increase productivity, and drive business success.



Our Vision

Pioneers Integrated Solutions' vision is to become the largest and best provider of training for students, recent graduates, engineers, and professionals in all fields in Egypt and worldwide.

Our Mission To deliver high-quality inspections, value-added consultancy, and comprehensive training programs that enhance knowledge and expertise across all industries.



Our Core Values Our client-centric approach is built on a foundation of:

Mastery & Excellence in everything we do.

Innovation & Reliability in our services and solutions.

Integrity & Commitment to our clients' success.

Why Choose Pioneers PIS?

We are the strategic partner for organizations and professionals seeking to excel. Our unique strengths include:

Global Expertise, Local Presence: Operating from key industry hubs including Cairo, Riyadh, Abu Dhabi, and Hollywood.

Tailored Solutions: Offering both public courses and customized in-house training designed for the Oil, Gas, Energy, and Petrochemicals sectors and beyond.

Elite Trainers: Our team includes Harvard-certified professionals, PhDs, and industry-leading experts dedicated to delivering relevant, high-impact content.

Proven Track Record:

1,000+ Courses Completed

15,000+ Delegates Trained

15+ Countries Served

Who We Serve

Organizations: We provide qualifying facilities for compliance (e.g., National Food Safety Authority) and deliver tailored training to meet specific strategic goals.

Engineers & Professionals: We offer specialized consultancy and inspection services to drive industry excellence.

Students & Graduates: We build foundational competency through courses in Total Quality Management (TQM), Lean Six Sigma, and other critical fields.



Let us help you achieve your goals. Partner with Pioneers PIS to build a more skilled, efficient, and successful future.

PIS's Clients

PIS Training: Where Strategy Meets Execution: For over a decade, we've empowered more than 20,000 professionals and organizations to not just adapt to the future, but to define it. We move beyond theory to deliver the actionable skills and strategic insights that drive real-world results.

Your Partner in Transformation:

- **Future-Proof Curriculum:** Don't follow trends; master them. Our courses are built on the cutting edge of industry needs.
- **Provable Expertise:** Our certifications are more than a credential—they are a recognized signal of mastery and commitment.
- **Tailored Empowerment:** We transform your team's potential into a measurable competitive advantage.

Ready to build a workforce that leads? Let's architect your success like ours clients



PIS Learning Solutions

Flexible Delivery for Modern Challenges

We understand that effective learning happens in different ways. That's why we offer our expert-led courses across multiple platforms, ensuring a powerful and convenient experience that fits your purpose, schedule, and organizational needs.

1. Onsite / In-House Training

The Solution: We bring the training directly to your team, at your location.

The Benefit: Perfect for training entire teams or departments on company-specific procedures, fostering teamwork, and building a unified culture of excellence. Maximizes relevance and direct application to your unique environment.

2. Public Training Events

The Solution: Engage in our open-enrollment courses held at premium hotel or resort facilities.

The Benefit: Offers a dedicated learning environment away from daily distractions. Provides invaluable networking opportunities with peers from other leading organizations, fostering the exchange of ideas and best practices.

3. Virtual / Online Training

The Solution: High-quality, interactive learning delivered live online by our expert facilitators.

The Benefit: A flexible and cost-effective solution for geographically dispersed teams. Experience the engagement of a real classroom with the convenience of logging in from anywhere, without compromising on the quality of interaction or dedication of our trainers.

No matter how you learn best, we deliver the same standard of excellence, practical content, and expert guidance.



PIS's Training Venues

Learn in the World's Most Inspiring Cities

With a presence in over 30 global hubs, we bring world-class training to your doorstep. Whether you're looking to immerse your team in a local session or send delegates to an international flagship event, our global network ensures a premier learning experience everywhere we operate.

Explore a Selection of Our Premier Destinations:



Ready to find your ideal learning destination?

Browse our full list of venues and upcoming courses to start your journey.

[Search Courses by Location](#) or [Contact Us for In-House Training](#)

PIS's Training Methodology

The PIS 360° Learning Impact Model: At PIS Learning Solutions, we believe effective training is a strategic process, not a single event. Our methodology is a holistic cycle designed to ensure knowledge is not just absorbed, but applied, retained, and measured for a clear return on your investment.

Our 360° Learning Impact Model is built on four distinct phases:

Phase 1: ANALYZE & ALIGN *(Before the Training)*

We begin by understanding your unique world. This phase ensures the training is perfectly tailored to your specific challenges and business objectives.

- **Needs Analysis:** We conduct consultations to identify specific skills gaps, performance issues, and strategic goals.
- **Customization:** Course content, case studies, and examples are tailored to your industry, company culture, and even your specific projects.
- **Pre-Assessments:** Where applicable, we benchmark participants' current knowledge to measure growth accurately.

Outcome: A training program that is a strategic solution, not just a generic course.

Phase 2: ENGAGE & EXPERIENCE *(During the Training)*

Learning is most effective when it's active and engaging. We move beyond lecture-based teaching to create an immersive learning environment.

- **Expert-Led Delivery:** Our trainers are seasoned industry professionals who bring real-world experience and practical insights, not just theoretical knowledge.
- **Interactive Learning:** We utilize a dynamic mix of:
 - **Case Studies:** Real-world scenarios relevant to your sector.
 - **Practical Workshops:** Hands-on exercises to apply concepts immediately.
 - **Group Discussions & Role-Plays:** Foster collaboration and problem-solving.
 - **Technology-Enhanced Learning:** Use of digital tools and platforms to increase engagement.
- **Safe Learning Environment:** We encourage open dialogue, questions, and the freedom to practice new skills without fear of failure.

Outcome: An engaging and practical learning experience that builds confidence and competence.

Phase 3: APPLY & SUSTAIN *(After the Training)*



The true value of training is revealed back on the job. We provide tools and support to bridge the gap between the classroom and the workplace.

- **Action Planning:** Participants create personalized plans to implement their new skills immediately.
- **Job Aids & Resources:** Access to digital toolkits, templates, and reference materials for ongoing support.
- **Reinforcement Modules:** Optional short follow-up sessions (e.g., virtual check-ins) to refresh key concepts and address challenges.
- **Manager Support:** We provide guides for managers to coach and reinforce the learning within their teams.

Outcome: Successful transfer of learning, leading to improved individual and organizational performance.

Phase 4: MEASURE & IMPROVE (Evaluating Impact)

We prove our value by measuring the results. This phase closes the loop, providing data-driven insights into the training's effectiveness and ROI.

- **Kirkpatrick Model Evaluation:**
 - **Level 1: Reaction:** Measure participant satisfaction and immediate feedback.
 - **Level 2: Learning:** Assess the increase in knowledge and skills through post-training assessments.
 - **Level 3: Behavior:** Evaluate the application of skills on the job through surveys and manager feedback (3-6 months post-training).
 - **Level 4: Results:** Work with you to measure the business impact (e.g., increased productivity, reduced errors, higher sales, improved safety records).
- **Continuous Improvement:** We use this data to continuously refine and improve our course content and delivery.

Outcome: Tangible proof of value and a partnership focused on continuous improvement and your success.



PIS Learning Solutions:

2026 Strategic Training Framework Aligned with Saudi Vision 2030

Our Vision for 2026: To be the **undisputed strategic training partner** for organizations contributing to the Saudi Vision 2030. We are committed to building a **future-ready Saudi national workforce** by delivering specialized training that develops the core competencies required to achieve the Vision's goals of a vibrant society, a thriving economy, and an ambitious nation.

Introduction: This framework is our blueprint for empowering the Kingdom's human capital. Each of our **28 sectors** is meticulously aligned with the key pillars and goals of **Vision 2030**. We don't just offer courses; we deliver targeted training interventions that directly support the diversification, modernization, and professionalization of the Saudi economy, fostering a culture of excellence, innovation, and global competitiveness.

Strategic Alignment: How Our Sectors Power Vision 2030

We have mapped our training sectors to the three core themes of Vision 2030:

1. A Vibrant Society (Building a Productive and Capable Nation) Our programs under this pillar focus on social development, public service efficiency, and cultural enrichment.

- **HSE (Health, Safety, Security & Environment):** Supports a thriving and well-maintained society.
- **HMH (Hospital Management & Healthcare):** Directly enables the "Healthier Lives" initiative to improve healthcare services.
- **TCH (Tourism & Hospitality):** Empowers the workforce for the "Vibrant Society" and "Entertainment" giga projects (e.g., NEOM, Red Sea Project).
- **MLG (Municipality Services & Urban Development):** Develops skills for modernizing public administration and building sustainable cities.
- **LND (Learning & Development):** Builds the capacity of Saudi trainers and educators, creating a self-sustaining ecosystem of learning.

2. A Thriving Economy (Unlocking Capabilities & Economic Diversification) This is our core focus, with sectors designed to fuel the non-oil economy, privatize industries, and attract investment.

- **PWL (Procurement, Logistics & SCM):** Builds the backbone of a logistics hub, a key goal for becoming a global trade connector.
- **BKI (Banking & Investment):** Develops the financial sector to support private sector growth and FDI.
- **OIL (Oil & Gas): Critical:** Provides advanced training to **saudize** the energy sector and maximize value from the Kingdom's core resources.
- **ITN (Information Technology):** Fuels the "Digital Transformation" and "Innovation" goals, building skills in AI, cybersecurity, and cloud computing.
- **CCE/MAE/EEE/MEM (Engineering Sectors):** Provides the technical expertise for giga-projects and industrial diversification (e.g., manufacturing, renewables).
- **QAP (Quality & Productivity):** Instills a culture of efficiency and excellence in Saudi businesses, enhancing global competitiveness.



3. An Ambitious Nation (Effective Governance & Strategic Leadership) Our programs here focus on strengthening public sector effectiveness, regulatory frameworks, and national leadership.

- **MLD (Management & Leadership):** Develops the next generation of Saudi leaders in both public and private sectors.
- **HRM (Human Resources):** Modernizes HR practices to attract, retain, and develop top national talent.
- **LTC (Legal & Contract Management):** Strengthens the legal and contractual frameworks essential for international business and protecting national interests.
- **TRM (Tax & Revenue Management):** Supports the development of a robust non-oil revenue system (e.g., Zakat, Tax, VAT).
- **POC (Customs and Port):** Enhances the efficiency of trade gateways, facilitating the flow of goods and supporting economic growth.

Our Commitment to the Kingdom:

- **Localized Content:** Our courses will incorporate Saudi-specific case studies, regulations, and cultural contexts.
- **Saudization Support:** We are committed to knowledge transfer, developing Saudi trainers, and partnering with local institutions to build internal capabilities.
- **Strategic Partnerships:** We seek to collaborate with government entities (e.g., HRSD, TVTC), semi-government organizations, and private sector leaders on national upskilling initiatives.

Is your organization aligned with Vision 2030? Your success is the Kingdom's success. Partner with PIS to ensure your team possesses the **critical skills** to lead, innovate, and excel in the new Saudi economy.

Let us help you:

- **Saudize your workforce** with certified competency.
- **Win contracts** in giga-projects with a highly skilled team.
- **Improve productivity and quality** to international standards.
- **Navigate the evolving regulatory and economic landscape.**

Professional Certifications Sector

Focus: Providing globally recognized and accredited professional credentials across leadership, finance, HR, project management, and technical fields to validate expertise, enhance organizational credibility, and meet international standards.

Audience: Professionals at all levels seeking career advancement, including future leaders (First Time Managers to Corporate Board Members), financial analysts and accountants, HR and training managers, project managers (PMP), marketing and sales teams, and administrative professionals.

1. Management and Leadership

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Accredited Professional Certificates	الشهادة المعتمدة للمحترفين	APC
Mini Master of Business Administration	ماجستير إدارة الأعمال المصغر	Mini MBA
Leaders and Managers Development Diploma	دبلومة إعداد القادة والمديرين	LMD
Members and Chairmen of Corporate Board of Directors Professional Certificate	الشهادة الاحترافية لرؤساء وأعضاء مجالس الإدارة	CBC
Certified Professional Manager	شهادة المدير المحترف المعتمد	CPM
Twenty-first Century Leaders and Integrated Institutional Building Professional Certificate	شهادة إعداد قادة القرن الحادي والعشرين والبناء المؤسسي المتكامل	CLC
Future Leaders & 21st Century Basic Skills	شهادة قادة المستقبل والمهارات الأساسية للنجاح في القرن ال 21	FLBSC
Certified Strategic Leader	شهادة القائد الإستراتيجي المعتمد	SLC
First Time Manager Certificate	شهادة مدير لأول مرة	FTMC
Global Strategic Agility Certificate	الشهادة العالمية المعتمدة في الرشاقة الإستراتيجية	GSAC
Professional Certificate for Preparing Entrepreneurs and Establishing Modern Companies	الشهادة الإحترافية لإعداد رواد الأعمال وإنشاء المشروعات الحديثة	PEC
Certified Professional Supervisor Certificate	شهادة المشرف المحترف المعتمد	CPS

2. Finance and Accounting

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Professional Financial Accountant	شهادة المحاسب المالي المحترف	PFA
Professional Financial Manager	شهادة المدير المالي المحترف	PFM
Cost Accountant Certificate	شهادة محاسب التكاليف المحترف	PCA
Professional Construction Accountant Certificate	شهادة محاسب المقاولات المحترف	PCAC
Prepare New Accountants Certificate	الشهادة المهنية المعتمدة لإعداد المحاسبين الجدد	PNAC
Internal Control and Auditing Certificate	شهادة الرقابة الداخلية ومراجعة الحسابات	ICAC
Professional Tax Accountant Certificate	شهادة إعداد محاسب الضرائب المحترف	PTA
Financial Analyst Certified	شهادة إعداد المحلل المالي المعتمد	CFA
Budget Planning Certificate	الشهادة الاحترافية في إعداد الموازنات التخطيطية	BPC
Preparing Professional Financial Accountant for Labor Market Diploma	الدبلومة الاحترافية الشاملة لتأهيل المحاسب المالي لسوق العمل	PPFA

3. Sales and Marketing

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Professional Sales Manager Certificate	شهادة مدير المبيعات المحترف	PSM
Professional Salesman Certificate	شهادة رجل البيع المحترف	PSC
Professional Salesman Certificate	شهادة رجل البيع المحترف (إنجليزي)	PSC-ENGLISH
Marketing Manager Professional Certificate	شهادة إعداد مدير التسويق المحترف	MMPC
E-Marketing Certificate	شهادة التسويق الإلكتروني	EMC
Professional Online Marketing Certificate	شهادة المسوق الإلكتروني المحترف	POMC

4. Human Resources and Training

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Human Resources Management Certificate	شهادة إدارة الموارد البشرية	HRMC
Human Resources Management Certificate	شهادة إدارة الموارد البشرية (إنجليزي)	HRMCE
Train the Trainer Certificate	شهادة تدريب المدربين	TOT
Professional Training Manager Certificate	شهادة مدير التدريب المحترف	PTMC
Capacity & Future Career Skills Building Certificate	الشهادة الاحترافية لبناء القدرات وتنمية مهارات المستقبل الوظيفي	CFCSB

5. Procurement and Supply Chains

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Purchasing Management Certificate	شهادة إدارة المشتريات	PMC
Inventory Management Certificate	شهادة إدارة المخازن	IMC
Supply Chain Management & Logistic Certificate	شهادة إدارة سلاسل الإمداد واللوجستيات	CSM

6. Project Management

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Project Management Professional	شهادة إدارة المشروعات	PMP
Project Management using Internet Applications and Cloud Computing Certificate	شهادة إدارة المشروعات باستخدام تطبيقات الإنترنت والحوسبة السحابية	PMIACC

7. Technology and Remote Work

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Cloud Computing Applications	شهادة تطبيقات نظم الحوسبة السحابية	ECA
Remote Working Management Certificate	شهادة إدارة العمل عن بعد	RMC
Teleworking Skills and Applications Certificate	شهادة المهارات وتطبيقات العمل عن بعد	TSC
E-Business and Cloud Computing Applications Certificate for Governmental Employees	شهادة تنمية مهارات الإدارة الإلكترونية وتطبيقات الحوسبة السحابية لموظفي الجهات الحكومية	ECA-G
International Certificate in Basic Digital Skills	الشهادة الاحترافية الدولية في المهارات الرقمية الأساسية	ICBDS
International Certificate in Professional Digital Skills	الشهادة الدولية في المهارات الرقمية الاحترافية	ICPDS

8. Administrative and Supervisory Skills

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Certified Professional Administrative Assistant Certificate	شهادة المساعد الإداري المحترف المعتمد	PAC
Electronic Secretarial and Office Management Certificate	شهادة السكرتارية الإلكترونية والإدارة الحديثة للمكاتب	ESOMC
Executive Secretary and Office Management Certificate	شهادة إدارة المكاتب والسكرتارية التنفيذية	ESOM
Certified Strategic Planner	شهادة المخطط الاستراتيجي المعتمد	CSP
Crisis Management Certificate	شهادة إدارة الأزمات لمواجهة الاضطرابات المعاصرة	CMC

9. Public Relations and Protocol

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Public Relations Management	شهادة إدارة العلاقات العامة	PRM
Contemporary Management of Public Relations in Facing the Challenges and Crisis Certificate	شهادة الإدارة المعاصرة للعلاقات العامة في مواجهة التحديات والأزمات	PR-CRISIS
Professional Certificate for Etiquette and Protocol	الشهادة الاحترافية في إتيكيت وبروتوكول الدولي	PCEP
Business Etiquette and Protocol Certificate	شهادة الاحترافية المعتمدة لإتيكيت وبروتوكول الأعمال	BEPC

10. Customer Service

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Customer Service Certificate	شهادة خدمة العملاء	CSC
Customer Relation Management Certificate	شهادة إدارة العلاقات بالعملاء	CRM

11. Event and Mall Management

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Professional Event Management Certificate	شهادة الإدارة الاحترافية للأحداث والفعاليات	PEMC
Certified Professional in Strategic and Operational Shopping Mall Management	الشهادة الاحترافية المعتمدة في إدارة المولات والمراكز التجارية	CPSOM

12. Occupational Health, Safety, and Performance Evaluation

CERTIFICATE NAME	اسم الشهادة بالعربية	الاختصار
Occupational Safety and Health for General Industry & Construction Industry Certification	شهادة السلامة والصحة المهنية أوشا	OSHA
Certified Professional in Performance Management	الشهادة الاحترافية المعتمدة في إدارة وتقييم الأداء الفردي والمؤسسي	CPPM

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