

Pioneers Integrated Solutions (PIS)



Training Plan Year 2026 “Public Sector, Infrastructure & Community Services”



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About Pioneers Integrated Solutions (PIS)

About PIS: At a Glance Pioneers PIS is a globally recognized ISO-certified training and consultancy company. Since



2012, we have empowered over 20,000 professionals across Asia, North America, Europe, and Africa with the skills to enhance performance, increase productivity, and drive business success.

Our Vision

Pioneers Integrated Solutions' vision is to become the largest and best provider of training for students, recent graduates, engineers, and professionals in all fields in Egypt and worldwide.

Our Mission To deliver high-quality inspections, value-added consultancy, and comprehensive training programs that enhance knowledge and expertise across all industries.



Our Core Values Our client-centric approach is built on a foundation of:

Mastery & Excellence in everything we do.

Innovation & Reliability in our services and solutions.

Integrity & Commitment to our clients' success.

Why Choose Pioneers PIS?

We are the strategic partner for organizations and professionals seeking to excel. Our unique strengths include:

Global Expertise, Local Presence: Operating from key industry hubs including Cairo, Riyadh, Abu Dhabi, and Hollywood.

Tailored Solutions: Offering both public courses and customized in-house training designed for the Oil, Gas, Energy, and Petrochemicals sectors and beyond.

Elite Trainers: Our team includes Harvard-certified professionals, PhDs, and industry-leading experts dedicated to delivering relevant, high-impact content.

Proven Track Record:

1,000+ Courses Completed

15,000+ Delegates Trained

15+ Countries Served

Who We Serve

Organizations: We provide qualifying facilities for compliance (e.g., National Food Safety Authority) and deliver tailored training to meet specific strategic goals.

Engineers & Professionals: We offer specialized consultancy and inspection services to drive industry excellence.

Students & Graduates: We build foundational competency through courses in Total Quality Management (TQM), Lean Six Sigma, and other critical fields.

Let us help you achieve your goals. Partner with Pioneers PIS to build a more skilled, efficient, and successful future.



PIS's Clients

PIS Training: Where Strategy Meets Execution: For over a decade, we've empowered more than 20,000 professionals and organizations to not just adapt to the future, but to define it. We move beyond theory to deliver the actionable skills and strategic insights that drive real-world results.

Your Partner in Transformation:

- **Future-Proof Curriculum:** Don't follow trends; master them. Our courses are built on the cutting edge of industry needs.
- **Provable Expertise:** Our certifications are more than a credential—they are a recognized signal of mastery and commitment.
- **Tailored Empowerment:** We transform your team's potential into a measurable competitive advantage.

Ready to build a workforce that leads? Let's architect your success like ours clients



PIS Learning Solutions

Flexible Delivery for Modern Challenges

We understand that effective learning happens in different ways. That's why we offer our expert-led courses across multiple platforms, ensuring a powerful and convenient experience that fits your purpose, schedule, and organizational needs.

1. Onsite / In-House Training

The Solution: We bring the training directly to your team, at your location.

The Benefit: Perfect for training entire teams or departments on company-specific procedures, fostering teamwork, and building a unified culture of excellence. Maximizes relevance and direct application to your unique environment.

2. Public Training Events

The Solution: Engage in our open-enrollment courses held at premium hotel or resort facilities.

The Benefit: Offers a dedicated learning environment away from daily distractions. Provides invaluable networking opportunities with peers from other leading organizations, fostering the exchange of ideas and best practices.

3. Virtual / Online Training

The Solution: High-quality, interactive learning delivered live online by our expert facilitators.

The Benefit: A flexible and cost-effective solution for geographically dispersed teams. Experience the engagement of a real classroom with the convenience of logging in from anywhere, without compromising on the quality of interaction or dedication of our trainers.

No matter how you learn best, we deliver the same standard of excellence, practical content, and expert guidance.

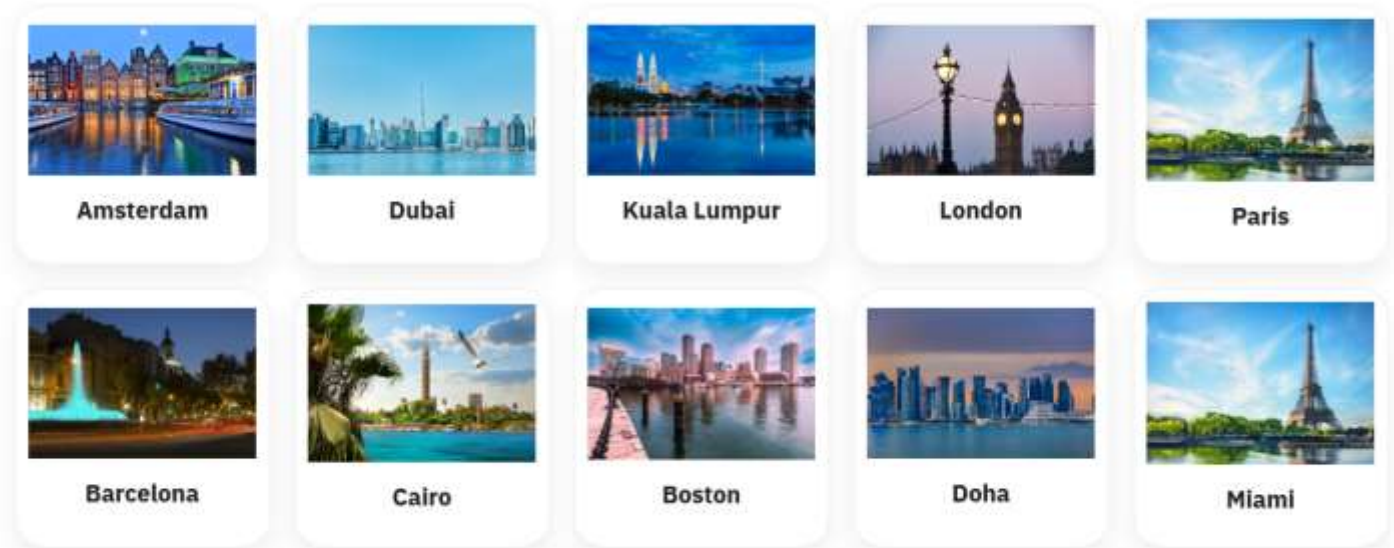


PIS's Training Venues

Learn in the World's Most Inspiring Cities

With a presence in over 30 global hubs, we bring world-class training to your doorstep. Whether you're looking to immerse your team in a local session or send delegates to an international flagship event, our global network ensures a premier learning experience everywhere we operate.

Explore a Selection of Our Premier Destinations:



Ready to find your ideal learning destination?

Browse our full list of venues and upcoming courses to start your journey.

[Search Courses by Location](#) or [Contact Us for In-House Training](#)

PIS's Training Methodology

The PIS 360° Learning Impact Model: At PIS Learning Solutions, we believe effective training is a strategic process, not a single event. Our methodology is a holistic cycle designed to ensure knowledge is not just absorbed, but applied, retained, and measured for a clear return on your investment.

Our 360° Learning Impact Model is built on four distinct phases:

Phase 1: ANALYZE & ALIGN *(Before the Training)*

We begin by understanding your unique world. This phase ensures the training is perfectly tailored to your specific challenges and business objectives.

- **Needs Analysis:** We conduct consultations to identify specific skills gaps, performance issues, and strategic goals.
- **Customization:** Course content, case studies, and examples are tailored to your industry, company culture, and even your specific projects.
- **Pre-Assessments:** Where applicable, we benchmark participants' current knowledge to measure growth accurately.

Outcome: A training program that is a strategic solution, not just a generic course.

Phase 2: ENGAGE & EXPERIENCE *(During the Training)*

Learning is most effective when it's active and engaging. We move beyond lecture-based teaching to create an immersive learning environment.

- **Expert-Led Delivery:** Our trainers are seasoned industry professionals who bring real-world experience and practical insights, not just theoretical knowledge.
- **Interactive Learning:** We utilize a dynamic mix of:
 - **Case Studies:** Real-world scenarios relevant to your sector.
 - **Practical Workshops:** Hands-on exercises to apply concepts immediately.
 - **Group Discussions & Role-Plays:** Foster collaboration and problem-solving.
 - **Technology-Enhanced Learning:** Use of digital tools and platforms to increase engagement.
- **Safe Learning Environment:** We encourage open dialogue, questions, and the freedom to practice new skills without fear of failure.

Outcome: An engaging and practical learning experience that builds confidence and competence.

Phase 3: APPLY & SUSTAIN *(After the Training)*



The true value of training is revealed back on the job. We provide tools and support to bridge the gap between the classroom and the workplace.

- **Action Planning:** Participants create personalized plans to implement their new skills immediately.
- **Job Aids & Resources:** Access to digital toolkits, templates, and reference materials for ongoing support.
- **Reinforcement Modules:** Optional short follow-up sessions (e.g., virtual check-ins) to refresh key concepts and address challenges.
- **Manager Support:** We provide guides for managers to coach and reinforce the learning within their teams.

Outcome: Successful transfer of learning, leading to improved individual and organizational performance.

Phase 4: MEASURE & IMPROVE (Evaluating Impact)

We prove our value by measuring the results. This phase closes the loop, providing data-driven insights into the training's effectiveness and ROI.

- **Kirkpatrick Model Evaluation:**
 - **Level 1: Reaction:** Measure participant satisfaction and immediate feedback.
 - **Level 2: Learning:** Assess the increase in knowledge and skills through post-training assessments.
 - **Level 3: Behavior:** Evaluate the application of skills on the job through surveys and manager feedback (3-6 months post-training).
 - **Level 4: Results:** Work with you to measure the business impact (e.g., increased productivity, reduced errors, higher sales, improved safety records).
- **Continuous Improvement:** We use this data to continuously refine and improve our course content and delivery.

Outcome: Tangible proof of value and a partnership focused on continuous improvement and your success.



PIS Learning Solutions:

2026 Strategic Training Framework Aligned with Saudi Vision 2030

Our Vision for 2026: To be the **undisputed strategic training partner** for organizations contributing to the Saudi Vision 2030. We are committed to building a **future-ready Saudi national workforce** by delivering specialized training that develops the core competencies required to achieve the Vision's goals of a vibrant society, a thriving economy, and an ambitious nation.

Introduction: This framework is our blueprint for empowering the Kingdom's human capital. Each of our **28 sectors** is meticulously aligned with the key pillars and goals of **Vision 2030**. We don't just offer courses; we deliver targeted training interventions that directly support the diversification, modernization, and professionalization of the Saudi economy, fostering a culture of excellence, innovation, and global competitiveness.

Strategic Alignment: How Our Sectors Power Vision 2030

We have mapped our training sectors to the three core themes of Vision 2030:

1. A Vibrant Society (Building a Productive and Capable Nation) Our programs under this pillar focus on social development, public service efficiency, and cultural enrichment.

- **HSE (Health, Safety, Security & Environment):** Supports a thriving and well-maintained society.
- **HMH (Hospital Management & Healthcare):** Directly enables the "Healthier Lives" initiative to improve healthcare services.
- **TCH (Tourism & Hospitality):** Empowers the workforce for the "Vibrant Society" and "Entertainment" giga projects (e.g., NEOM, Red Sea Project).
- **MLG (Municipality Services & Urban Development):** Develops skills for modernizing public administration and building sustainable cities.
- **LND (Learning & Development):** Builds the capacity of Saudi trainers and educators, creating a self-sustaining ecosystem of learning.

2. A Thriving Economy (Unlocking Capabilities & Economic Diversification) This is our core focus, with sectors designed to fuel the non-oil economy, privatize industries, and attract investment.

- **PWL (Procurement, Logistics & SCM):** Builds the backbone of a logistics hub, a key goal for becoming a global trade connector.
- **BKI (Banking & Investment):** Develops the financial sector to support private sector growth and FDI.
- **OIL (Oil & Gas): Critical:** Provides advanced training to **saudize** the energy sector and maximize value from the Kingdom's core resources.
- **ITN (Information Technology):** Fuels the "Digital Transformation" and "Innovation" goals, building skills in AI, cybersecurity, and cloud computing.
- **CCE/MAE/EEE/MEM (Engineering Sectors):** Provides the technical expertise for giga-projects and industrial diversification (e.g., manufacturing, renewables).
- **QAP (Quality & Productivity):** Instills a culture of efficiency and excellence in Saudi businesses, enhancing global competitiveness.



3. An Ambitious Nation (Effective Governance & Strategic Leadership) Our programs here focus on strengthening public sector effectiveness, regulatory frameworks, and national leadership.

- **MLD (Management & Leadership):** Develops the next generation of Saudi leaders in both public and private sectors.
- **HRM (Human Resources):** Modernizes HR practices to attract, retain, and develop top national talent.
- **LTC (Legal & Contract Management):** Strengthens the legal and contractual frameworks essential for international business and protecting national interests.
- **TRM (Tax & Revenue Management):** Supports the development of a robust non-oil revenue system (e.g., Zakat, Tax, VAT).
- **POC (Customs and Port):** Enhances the efficiency of trade gateways, facilitating the flow of goods and supporting economic growth.

Our Commitment to the Kingdom:

- **Localized Content:** Our courses will incorporate Saudi-specific case studies, regulations, and cultural contexts.
- **Saudization Support:** We are committed to knowledge transfer, developing Saudi trainers, and partnering with local institutions to build internal capabilities.
- **Strategic Partnerships:** We seek to collaborate with government entities (e.g., HRSD, TVTC), semi-government organizations, and private sector leaders on national upskilling initiatives.

Is your organization aligned with Vision 2030? Your success is the Kingdom's success. Partner with PIS to ensure your team possesses the **critical skills** to lead, innovate, and excel in the new Saudi economy.

Let us help you:

- **Saudize your workforce** with certified competency.
- **Win contracts** in giga-projects with a highly skilled team.
- **Improve productivity and quality** to international standards.
- **Navigate the evolving regulatory and economic landscape.**

Municipality Services, Local & Urban Development (MLG)



Focus: Public administration, urban planning, civic engagement, and governance.

Audience: Government officials, urban planners, public servants.



Public Sector, Infrastructure & Community Services

This sector is dedicated to the **DEVELOPMENT, MAINTENANCE, and REGULATION** of essential public assets and services that form the foundation of **society and economic activity**. Its core mission is to serve the community, ensure public safety, enable commerce, and foster sustainable urban and national development.

UNIT	FOCUS	TARGET AUDIENCE
(MLG) Municipality Services, Local & Urban Development	Providing local public services and planning sustainable community development (e.g., zoning, public transit, utilities).	Citizens, residents, local businesses, urban planners, developers.
(POC) Customs and Port	Facilitating and regulating the lawful flow of goods and people across national borders through ports.	Importers/exporters, shipping companies, freight forwarders, travelers.
(AAN) Aviation, Air Navigation & Avionics	Managing the safe and efficient operation of airports, air traffic, and aircraft systems.	Airlines, pilots, passengers, airports, regulatory authorities (e.g., ICAO).
(RES) Real Estate	Governing the development, management, and transaction of land and property assets.	Property owners, tenants, investors, developers, government planning agencies.

1. Municipality Services, Local & Urban Development (MLG)

Municipality Services, Local & Urban Development (MLG)				
Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_MLG_26_001	Advanced Agribusiness Management	04 – 08 JAN	Istanbul	\$5,950
PIS_MLG_26_002	Water and Waste Water Treatment Principles	04 – 08 JAN	Cairo	\$5,250
PIS_MLG_26_003	Public Buildings Engineering Orientation Programmer	11 – 15 JAN	Riyadh	\$5,250
PIS_MLG_26_004	Water Treatment Systems and Technologies	11 – 15 JAN	Dubai	\$5,250
PIS_MLG_26_005	Advanced Intelligent Transportation Systems	18 – 22 JAN	Jeddah	\$5,250
PIS_MLG_26_006	Water Distribution Systems	18 – 22 JAN	Cairo	\$5,250
PIS_MLG_26_007	Smart City Mobility Applications	25 – 29 JAN	Paris	\$5,950
PIS_MLG_26_008	Advanced Public Administration	01 – 05 FEB	Madrid	\$5,950
PIS_MLG_26_009	Smart Grids Integration and Modelling	08 – 12 FEB	Istanbul	\$5,950
PIS_MLG_26_010	Analysis of The Problems of Urban Management and Methods of Treatment	15 – 19 FEB	London	\$5,950
PIS_MLG_26_011	Public Sector Innovation and Smart Cities	22 – 26 FEB	Cairo	\$5,250
PIS_MLG_26_012	Community Service Fundamentals	01 – 05 MAR	Antalya	\$5,950
PIS_MLG_26_013	Strategic Community Relations	08 – 12 MAR	Austria	\$5,950
PIS_MLG_26_014	Drainage and Sewerage Network System	15 – 19 MAR	Jeddah	\$5,250
PIS_MLG_26_015	Waste Collection and Disposal	22 – 26 MAR	Istanbul	\$5,950
PIS_MLG_26_016	Energy Saving Methodologies and Technologies	29 MAR – 02 APR	Dubai	\$5,250
PIS_MLG_26_017	Vehicle Control Systems	05 – 09 APR	Cairo	\$5,250
PIS_MLG_26_018	Gas Distribution Systems	12 – 16 APR	Istanbul	\$5,950
PIS_MLG_26_019	Urban Planning Systems and Guidelines	19 – 23 APR	Barcelona	\$5,950

Municipality Services, Local & Urban Development (MLG)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_MLG_26_020	GIS Applications in Transportation Systems Engineering and Planning	26 – 30 APR	London	\$5,950
PIS_MLG_26_021	Traffic Project - From Idea to Construction	03 – 07 MAY	Riyadh	\$5,250
PIS_MLG_26_022	Industrial Waste Water Treatment	10 – 14 MAY	Abu Dhabi	\$5,250
PIS_MLG_26_023	Smart Cities - Methodology and Guidelines	17 – 21 MAY	Alexandria	\$5,250
PIS_MLG_26_024	Inspection and Maintenance of Roadways	24 – 28 MAY	Paris	\$5,950
PIS_MLG_26_025	Recreational Parks and Services	31 MAY – 04 JUNE	Dubai	\$5,950
PIS_MLG_26_026	Intelligent Transportation Systems	07 – 11 JUNE	Riyadh	\$5,250
PIS_MLG_26_027	Road and Infrastructure Maintenance	14 – 18 JUNE	Madrid	\$5,950
PIS_MLG_26_028	Agriculture and Food Business Management	21 – 25 JUNE	London	\$5,950
PIS_MLG_26_029	Strategic Planning for Municipalities	28 JUNE – 02 JULY	Antalya	\$5,950
PIS_MLG_26_030	Election Campaign - Services Oriented Approach	05 – 09 JULY	Cairo	\$5,250
PIS_MLG_26_031	Sustainable Agriculture and Farm Management	12 – 16 JULY	London	\$5,950
PIS_MLG_26_032	Planning and Control Tools in The Municipal Work	19 – 23 JULY	Cairo	\$5,250
PIS_MLG_26_033	Sustainable Communities and Citizen Engagement	26 – 30 JULY	Istanbul	\$5,950
PIS_MLG_26_034	Geospatial (GIS) Technology Applications for Smart Cities	02 – 06 AUG	Sharm El Sheikh	\$5,250
PIS_MLG_26_035	Road Asset Management	09 – 13 AUG	Vienna	\$5,950
PIS_MLG_26_036	ITS Architecture, Engineering Processes and Standards	16 – 20 AUG	Cairo	\$5,250
PIS_MLG_26_037	Sustainable Construction Management	23 – 27 AUG	Istanbul	\$5,950
PIS_MLG_26_038	Land Utilization Planning	30 AUG – 03 SEP	Dubai	\$5,250
PIS_MLG_26_039	The Role of The Media Committee in The Elected Municipal Council	06 – 10 SEP	Istanbul	\$5,950



Municipality Services, Local & Urban Development (MLG)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_MLG_26_040	LEED Green Associate	13 – 17 SEP	Paris	\$5,950
PIS_MLG_26_041	The Next Generation of Infrastructure	20 – 24 SEP	Cairo	\$5,250
PIS_MLG_26_042	Managing Industrial Pollution and Disposal	27 SEP – 01 OCT	Cairo	\$5,250
PIS_MLG_26_043	The Most Important Problems of Municipal Councils and Methods of Treatment	04 – 08 OCT	Austria	\$5,950
PIS_MLG_26_044	Megaproject Management in Traffic Engineering	11 – 15 OCT	Abu Dhabi	\$5,250
PIS_MLG_26_045	Road Geometric Design	18 – 22 OCT	Istanbul	\$5,950
PIS_MLG_26_046	Municipal (Sewage) Waste Water Treatment	25 – 29 OCT	Dubai	\$5,250
PIS_MLG_26_047	The Establishment of an Electronic Forum for E-municipality Employees	01 – 05 NOV	Alexandria	\$5,250
PIS_MLG_26_048	Municipal Development Program (MDP)	08 – 12 NOV	Istanbul	\$5,950
PIS_MLG_26_049	Road Safety Leadership and Management	15 – 19 NOV	Amsterdam	\$5,950
PIS_MLG_26_050	Municipalities' Role in Local Development	22 – 26 NOV	Vienna	\$5,950
PIS_MLG_26_051	Financing and Investment Opportunities in The Municipal Work	29 NOV – 03 DEC	Dubai	\$5,250
PIS_MLG_26_052	Municipality Services Delivery and Local Governance	06 – 10 DEC	Istanbul	\$5,950
PIS_MLG_26_053	Best Global Practices for Integrated E-municipality Services	13 – 17 DEC	Cairo	\$5,250
PIS_MLG_26_054	Open Government and Open Government Data	20 – 24 DEC	Istanbul	\$5,950
PIS_MLG_26_055	Sustainable Urban Development	27 – 31 DEC	Sharm El Sheikh	\$5,250

Customs and Port (POC)



Focus: International trade compliance, customs regulations, port logistics.

Audience: Customs brokers, logistics coordinators, import/export managers.



2. Customs and Port (POC)

Customs and Port (POC)				
Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_001	Advanced Exporting	04 – 08 Jan	Istanbul	\$5,950
PIS_POC_26_002	Green Port Sustainable Blue Economy	04 – 08 Jan	Cairo	\$5,250
PIS_POC_26_003	Offshore and Marine Projects Risks Management	04 – 08 Jan	Riyadh	\$5,250
PIS_POC_26_004	Vessel Traffic Management and Information System (VTMIS)	04 – 08 Jan	Dubai	\$5,250
PIS_POC_26_005	Customs Warehousing, Excise Warehousing and Temporary Storage	11 – 15 Jan	Jeddah	\$5,250
PIS_POC_26_006	Inspection and Maintenance of Subsea Pipelines and Offshore	11 – 15 Jan	Cairo	\$5,250
PIS_POC_26_007	Offshore Structural Analysis Computer System (SACS)	11 – 15 Jan	Paris	\$5,950
PIS_POC_26_008	Women in Shipping Industry	11 – 15 Jan	Madrid	\$5,950
PIS_POC_26_009	Advanced International Maritime Business	18 – 22 Jan	Istanbul	\$5,950
PIS_POC_26_010	Intermodal Freight Transport Training	18 – 22 Jan	London	\$5,950
PIS_POC_26_011	Offshore Safety and Risk Management Systems	18 – 22 Jan	Cairo	\$5,250
PIS_POC_26_012	Technical Report Writing in the Maritime and Offshore Industry	18 – 22 Jan	Antalya	\$5,950
PIS_POC_26_013	Decommissioning and Abandonment of Offshore Installations	25 – 29 Jan	Austria	\$5,950
PIS_POC_26_014	International Customs Laws and Regulations	25 – 29 Jan	Jeddah	\$5,250
PIS_POC_26_015	Offshore Project Assessment	25 – 29 Jan	Istanbul	\$5,950
PIS_POC_26_016	Using the new Customs Declaration System	25 – 29 Jan	Dubai	\$5,250
PIS_POC_26_017	Advanced Letter of Credit	01 – 05 Feb	Cairo	\$5,250
PIS_POC_26_018	International Freight Management	01 – 05 Feb	Istanbul	\$5,950
PIS_POC_26_019	Oil and Gas Marine Terminals	01 – 05 Feb	Barcelona	\$5,950

Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_020	Technical Ship Management	01 – 05 Feb	London	\$5,950
PIS_POC_26_021	Operations Management for Port Terminals	08 – 12 Feb	Riyadh	\$5,250
PIS_POC_26_022	International Ship and Port Facility Security Code (ISPS Code)	08 – 12 Feb	Abu Dhabi	\$5,250
PIS_POC_26_023	Design Considerations for Marine Terminals and Oil and Gas Marine Operating Assets	08 – 12 Feb	Alexandria	\$5,250
PIS_POC_26_024	Advanced Operation and Safety Practices in Terminals Handling Ships Carrying Liquefied Gases in Bulk	15 – 19 Feb	Paris	\$5,950
PIS_POC_26_025	Port and Terminal Management	15 – 19 Feb	Dubai	\$5,250
PIS_POC_26_026	Offshore and Marine Supply Base Management for Supporting E and P Fields and Fleet Operations	15 – 19 Feb	Riyadh	\$5,250
PIS_POC_26_027	Developing Skills for a Sustainable Blue Economy	22 – 26 Feb	Madrid	\$5,950
PIS_POC_26_028	ISGOTT and SIGTTO Requirements related to Tanker and Oil and Gas Terminal Operations and Safety	22 – 26 Feb	London	\$5,950
PIS_POC_26_029	Offshore Structure Design, Construction, Inspection, Maintenance and Repair	22 – 26 Feb	Antalya	\$5,950
PIS_POC_26_030	Advanced Principles in Ports, Marine Terminals Management, Operations and Safety	01 – 05 Mar	Cairo	\$5,250
PIS_POC_26_031	Key Performance Management for The Shipping Industry (KPIs)	01 – 05 Mar	London	\$5,950
PIS_POC_26_032	Offshore Pipeline Design, Construction, Inspection, Maintenance and Repair (Subsea Pipeline Engineer)	01 – 05 Mar	Cairo	\$5,250
PIS_POC_26_033	Diploma in LNG Shipping	08 – 12 Mar	Istanbul	\$5,950
PIS_POC_26_034	Leadership Coaching for Senior Officers	08 – 12 Mar	Sharm El Sheikh	\$5,250
PIS_POC_26_035	Offshore Engineering Design, Fabrication, Installation, Hook-up and Commissioning	08 – 12 Mar	Vienna	\$5,950
PIS_POC_26_036	Airport Strategic Management	15 – 19 Mar	Cairo	\$5,250



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_037	Legal Management and the Shipping Business	15 – 19 Mar	Istanbul	\$5,950
PIS_POC_26_038	Oil and Gas Marine Terminals - Operations, Management and Safety in Accordance with International Standards	15 – 19 Mar	Dubai	\$5,250
PIS_POC_26_039	Customs Declaration Services (CDS)	22 – 26 Mar	Istanbul	\$5,950
PIS_POC_26_040	International Shipping and Port Facility Code Appreciation	22 – 26 Mar	Paris	\$5,950
PIS_POC_26_041	Oil Spill Management and Response	22 – 26 Mar	Cairo	\$5,250
PIS_POC_26_042	Alternative Marine Fuels	29 Mar – 02 Apr	Cairo	\$5,250
PIS_POC_26_043	Letter of Credit Course	29 Mar – 02 Apr	Austria	\$5,950
PIS_POC_26_044	Oil Tanker, Offshore Units Vetting, SIRE Audit and Inspection	29 Mar – 02 Apr	Abu Dhabi	\$5,250
PIS_POC_26_045	Container Terminal Planning and Development	05 – 09 Apr	Istanbul	\$5,950
PIS_POC_26_046	International Trade Documentation – Going Digital	05 – 09 Apr	Dubai	\$5,250
PIS_POC_26_047	Offshore Marine Operation	05 – 09 Apr	Alexandria	\$5,250
PIS_POC_26_048	Asset Integrity Management for Purpose-Built FPSO's and Subsea System Facilities	12 – 16 Apr	Istanbul	\$5,950
PIS_POC_26_049	Introduction to Offshore Oil and Gas Systems	12 – 16 Apr	Amsterdam	\$5,950
PIS_POC_26_050	Port and Shipping Management	12 – 16 Apr	Vienna	\$5,950
PIS_POC_26_051	Diploma in Terminal Management	19 – 23 Apr	Dubai	\$5,250
PIS_POC_26_052	International Trade Finance and Letters of Credit	19 – 23 Apr	Istanbul	\$5,950
PIS_POC_26_053	Offshore Oil and Gas Development Projects, Concepts and Facilities	19 – 23 Apr	Cairo	\$5,250
PIS_POC_26_054	Bills of Lading Masterclass	26 – 30 Apr	Istanbul	\$5,950
PIS_POC_26_055	Interpreting and Managing Time Charter party for Offshore Support Vessels	26 – 30 Apr	Sharm El Sheikh	\$5,250



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_056	Port Concessions	26 – 30 Apr	Cairo	\$5,250
PIS_POC_26_057	Dry Cargo Handling and Stowage Operations	03 – 07 May	Istanbul	\$5,950
PIS_POC_26_058	Intro to Export Licensing Controls	03 – 07 May	Cairo	\$5,250
PIS_POC_26_059	Port Development and Control	03 – 07 May	Dubai	\$5,250
PIS_POC_26_060	Blue and Circular Economy	10 – 14 May	Istanbul	\$5,950
PIS_POC_26_061	Introduction to Exporting	10 – 14 May	Kuala Lumpur	\$5,950
PIS_POC_26_062	Port Electronic Management	10 – 14 May	Istanbul	\$5,950
PIS_POC_26_063	Coastal Zone Management	17 – 21 May	Dubai	\$5,250
PIS_POC_26_064	Liquefied Gas Handling Principles on Ships and in Terminals	17 – 21 May	Istanbul	\$5,950
PIS_POC_26_065	Port Facility Security Officer (PFSO)	17 – 21 May	Cairo	\$5,250
PIS_POC_26_066	Cargo Container Inspection	24 – 28 May	Abu Dhabi	\$5,250
PIS_POC_26_067	Introduction to Air Freight and The Global Supply Chain Training	24 – 28 May	Istanbul	\$5,950
PIS_POC_26_068	Port Governance and Strategic Port Management	24 – 28 May	Cairo	\$5,250
PIS_POC_26_069	EPCIC Contract Management in Offshore and Marine	31 May – 04 Jun	Cairo	\$5,250
PIS_POC_26_070	Loading Master for Oil, LNG, Gas and Petrochemical Terminals	31 May – 04 Jun	Istanbul	\$5,950
PIS_POC_26_071	Port Management and Operations	31 May – 04 Jun	Dubai	\$5,250
PIS_POC_26_072	Cathodic Protection for Port Infrastructure	07 – 11 Jun	Vienna	\$5,950
PIS_POC_26_073	Logistics and Supply Chain Management	07 – 11 Jun	Istanbul	\$5,950
PIS_POC_26_074	Investigating Offshore and Marine Incidents to Root Cause	07 – 11 Jun	Austria	\$5,950
PIS_POC_26_075	Excise Duties and Procedures	14 – 18 Jun	Istanbul	\$5,950



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_076	Managing Marine Emergencies	14 – 18 Jun	Sharm El Sheikh	\$5,250
PIS_POC_26_077	Port Marketing and Business Development	14 – 18 Jun	Riyadh	\$5,250
PIS_POC_26_078	Certified Documentary Credit Specialist (CDCS)	21 – 25 Jun	Dubai	\$5,250
PIS_POC_26_079	Managing Tanker Cargo Operations – Maximizing Cargo Carrying and Minimizing Turnaround Times	21 – 25 Jun	Cairo	\$5,250
PIS_POC_26_080	Port Project Management	21 – 25 Jun	Istanbul	\$5,950
PIS_POC_26_081	Executive Maritime Management	28 Jun – 02 Jul	Dubai	\$5,250
PIS_POC_26_082	Managing the Bunkering and Use of LNG Fuel on Ships	28 Jun – 02 Jul	Istanbul	\$5,950
PIS_POC_26_083	Port State Control	28 Jun – 02 Jul	Austria	\$5,950
PIS_POC_26_084	Chartering, Hiring of Vessels and Marine Insurance	05 – 09 Jul	Cairo	\$5,250
PIS_POC_26_085	Logistics of Container Shipping	05 – 09 Jul	Dubai	\$5,250
PIS_POC_26_086	Port Terminal Productivity and Performance	05 – 09 Jul	London	\$5,950
PIS_POC_26_087	Fleet and Transportation Management	12 – 16 Jul	Dubai	\$5,250
PIS_POC_26_088	Marine Engineering for Non-Technical Professionals	12 – 16 Jul	Madrid	\$5,950
PIS_POC_26_089	Port Terminal Strategic Development	12 – 16 Jul	Istanbul	\$5,950
PIS_POC_26_090	CILT Certificate in Fleet and Transport Management	19 – 23 Jul	Istanbul	\$5,950
PIS_POC_26_091	Marine Environment Protection	19 – 23 Jul	London	\$5,950
PIS_POC_26_092	Understanding the Bill of Lading	19 – 23 Jul	Cairo	\$5,250
PIS_POC_26_093	FPSO Operation and Maintenance (Floating Production Storage and Offloading)	26 – 30 Jul	Dubai	\$5,250
PIS_POC_26_094	Moving Goods using Transit	26 – 30 Jul	Istanbul	\$5,950



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_095	Port Management and Terminal Operations Advanced Diploma - Container Terminal Operations	26 – 30 Jul	Cairo	\$5,250
PIS_POC_26_096	Coastal and Port Structures	02 – 06 Aug	Riyadh	\$5,250
PIS_POC_26_097	Modern Oil and Gas Marine Terminals Operations and Management	02 – 06 Aug	Istanbul	\$5,950
PIS_POC_26_098	Port Traffic Control Systems, Procedures and GMDSS	02 – 06 Aug	London	\$5,950
PIS_POC_26_099	Fundamentals of Shipping Business	09 – 13 Aug	Istanbul	\$5,950
PIS_POC_26_100	Marine Insurance Claims	09 – 13 Aug	Barcelona	\$5,950
PIS_POC_26_101	Practical Aspects of Bulk Carrier	09 – 13 Aug	Austria	\$5,950
PIS_POC_26_102	Coastal Engineering and Shore Protection Structures	16 – 20 Aug	Istanbul	\$5,950
PIS_POC_26_103	Maritime Fire Prevention, Fire Fighting and Fire Safety	16 – 20 Aug	Austria	\$5,950
PIS_POC_26_104	Practical Aspects of LNG Ships	16 – 20 Aug	Istanbul	\$5,950
PIS_POC_26_105	Global Maritime Distress and Safety System (GMDSS)	23 – 27 Aug	Dubai	\$5,250
PIS_POC_26_106	Maritime Business Management	23 – 27 Aug	Jeddah	\$5,250
PIS_POC_26_107	Quantitative Measurements for Logistics	23 – 27 Aug	Cairo	\$5,250
PIS_POC_26_108	Completing Customs Declarations	30 Aug – 03 Sep	Istanbul	\$5,950
PIS_POC_26_109	Mini MBA in Maritime and Logistics Management	30 Aug – 03 Sep	Amsterdam	\$5,950
PIS_POC_26_110	Reverse Logistics Best Practices	30 Aug – 03 Sep	Kuala Lumpur	\$5,950
PIS_POC_26_111	Handling, Maneuvering and Commanding of Tugs, Boats, Craft include Towage Operations, Surveillance, Search and Rescue	06 – 10 Sep	Istanbul	\$5,950
PIS_POC_26_112	Mastering Global Logistics	06 – 10 Sep	Riyadh	\$5,250
PIS_POC_26_113	Ship Chartering, Laytime and Demurrage Masterclass	06 – 10 Sep	Dubai	\$5,250



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_114	Container Yard Operation	13 – 17 Sep	Istanbul	\$5,950
PIS_POC_26_115	Maritime Professional Training Certification	13 – 17 Sep	Sharm El Sheikh	\$5,250
PIS_POC_26_116	Port Operations and Management	13 – 17 Sep	Jakarta	\$5,950
PIS_POC_26_117	Health and Safety in Ship Operations	20 – 24 Sep	Cairo	\$5,250
PIS_POC_26_118	Mastering Floating Production, Storage and Offloading System	20 – 24 Sep	Paris	\$5,950
PIS_POC_26_119	Ship Energy Efficiency Management	20 – 24 Sep	Istanbul	\$5,950
PIS_POC_26_120	Contract Management in Offshore and Marine, EPCIC and Shipyard	27 Sep – 01 Oct	London	\$5,950
PIS_POC_26_121	Maritime Security Management and Control as per ISPS Code	27 Sep – 01 Oct	Kuala Lumpur	\$5,950
PIS_POC_26_122	Ship Security	27 Sep – 01 Oct	Milan	\$5,950
PIS_POC_26_123	IMO Model Training Course on OPRC - Level 1 - First Responders	04 – 08 Oct	Istanbul	\$5,950
PIS_POC_26_124	Marine Pollution Management Fundamentals	04 – 08 Oct	Madrid	\$5,950
PIS_POC_26_125	Ship Surveying	04 – 08 Oct	Jeddah	\$5,250
PIS_POC_26_126	Crude Oil Tanker Cargo Operations - Best Practices	11 – 15 Oct	Dubai	\$5,250
PIS_POC_26_127	Maritime and Logistics Management	11 – 15 Oct	Istanbul	\$5,950
PIS_POC_26_128	Shipboard Energy Management	11 – 15 Oct	Jakarta	\$5,950
PIS_POC_26_129	Customs Manual	18 – 22 Oct	Istanbul	\$5,950
PIS_POC_26_130	Marine Renewable Energy	18 – 22 Oct	London	\$5,950
PIS_POC_26_131	Shipbuilding and Ship Repair	18 – 22 Oct	Kuala Lumpur	\$5,950
PIS_POC_26_132	Custom Clearance	25 – 29 Oct	Cairo	\$5,250
PIS_POC_26_133	Maritime Law, Insurance and Claims	25 – 29 Oct	Istanbul	\$5,950



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_134	Shipping and Port Management Specialist in Maritime Logistics	25 – 29 Oct	Riyadh	\$5,250
PIS_POC_26_135	IMO Model Training Course on OPRC - Level 2 - Supervisors and On-Scene Commanders	01 – 05 Nov	Cairo	\$5,250
PIS_POC_26_136	Marine Pilotage	01 – 05 Nov	Amsterdam	\$5,950
PIS_POC_26_137	Shipping and Port Marketing	01 – 05 Nov	Jeddah	\$5,250
PIS_POC_26_138	Customs Classification and Tariff Codes	08 – 12 Nov	Istanbul	\$5,950
PIS_POC_26_139	Marine Safety	08 – 12 Nov	Cairo	\$5,250
PIS_POC_26_140	Tanker Operations	08 – 12 Nov	Istanbul	\$5,950
PIS_POC_26_141	Fleet Management	15 – 19 Nov	Dubai	\$5,250
PIS_POC_26_142	Masterclass in Supply time Charter Party Contracts	15 – 19 Nov	Kuala Lumpur	\$5,950
PIS_POC_26_143	Supply Chain Risk Management and Resilience in Logistics	15 – 19 Nov	Istanbul	\$5,950
PIS_POC_26_144	Customs Declaration, Trade net and CCS Course	22 – 26 Nov	Jakarta	\$5,950
PIS_POC_26_145	Marine Terminal Operations and Management	22 – 26 Nov	Dubai	\$5,250
PIS_POC_26_146	Shipping Operations Management	22 – 26 Nov	Milan	\$5,950
PIS_POC_26_147	Improved Lean Project Management Practices for Offshore and Marine Developments	29 Nov – 03 Dec	Istanbul	\$5,950
PIS_POC_26_148	Marine Operations and Management in Offshore Fields	29 Nov – 03 Dec	Cairo	\$5,250
PIS_POC_26_149	Supply Chain and Air Freight in Aviation Logistics	29 Nov – 03 Dec	Kuala Lumpur	\$5,950
PIS_POC_26_150	Customs Procedures and Documentation	06 – 10 Dec	Jeddah	\$5,250
PIS_POC_26_151	Masterclass in Port and Shipping Management	06 – 10 Dec	London	\$5,950
PIS_POC_26_152	Subsea, Marine Design, Operation and Maintenance	06 – 10 Dec	Dubai	\$5,250



Customs and Port (POC)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_POC_26_153	Incoterms and International Trade Terms	13 – 17 Dec	Istanbul	\$5,950
PIS_POC_26_154	Maritime Law and Shipping Contracts	13 – 17 Dec	Barcelona	\$5,950
PIS_POC_26_155	Shipping Management, Leadership and Strategy	13 – 17 Dec	Riyadh	\$5,250
PIS_POC_26_156	Customs Inspection and Fraud Detection	20 – 24 Dec	Cairo	\$5,250
PIS_POC_26_157	Marine Salvage Operations	20 – 24 Dec	Istanbul	\$5,950
PIS_POC_26_158	Shipping, Freight and Air Cargo	20 – 24 Dec	Dubai	\$5,250
PIS_POC_26_159	Inland Waterways Port Safety	27 – 31 Dec	Jeddah	\$5,250
PIS_POC_26_160	Marine Navigation and IALA Maritime Buoyage System	27 – 31 Dec	Dubai	\$5,250
PIS_POC_26_161	Shipping Management	27 – 31 Dec	Istanbul	\$5,950

Aviation, Air Navigation and Avionics Technologies (AAN)



Focus: Flight safety, air traffic control, avionics systems, airport management.

Audience: Pilots, air traffic controllers, aviation technicians, airport staff.



3. Aviation, Air Navigation and Avionics Technologies (AAN)

Aviation, Air Navigation and Avionics Technologies (AAN)				
Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_AAN_26_001	Airline Safety Investigation	04 – 08 Jan	Istanbul	\$5,950
PIS_AAN_26_002	Crew Resource Management (CRM)	11 – 15 Jan	Cairo	\$5,250
PIS_AAN_26_003	Airport Operations	18 – 22 Jan	Riyadh	\$5,250
PIS_AAN_26_004	EASA Airworthiness and Maintenance System	25 – 29 Jan	Dubai	\$5,250
PIS_AAN_26_005	Airport Strategic Management	01 – 05 Feb	Jeddah	\$5,250
PIS_AAN_26_006	Engine Overhaul Mechanic Training CF6 80 - C2-A3 - Theoretical and Practical	08 – 12 Feb	Cairo	\$5,250
PIS_AAN_26_007	Airside Operation Safety Compliance	15 – 19 Feb	Paris	\$5,950
PIS_AAN_26_008	Evacuation Slide Overhaul (A 340)	22 – 26 Feb	Madrid	\$5,950
PIS_AAN_26_009	Aviation Accident Investigation	01 – 05 Mar	Istanbul	\$5,950
PIS_AAN_26_010	Flight Data Analysis	08 – 12 Mar	London	\$5,950
PIS_AAN_26_011	Aviation Emergency Response Planning (ERP)	15 – 19 Mar	Cairo	\$5,250
PIS_AAN_26_012	Flight Operations Inspector Inspection	22 – 26 Mar	Antalya	\$5,950
PIS_AAN_26_013	Aviation Internal Auditing	29 Mar – 02 Apr	Austria	\$5,950
PIS_AAN_26_014	Human Factors in Aviation	05 – 09 Apr	Jeddah	\$5,250
PIS_AAN_26_015	Aviation Safety Management	12 – 16 Apr	Istanbul	\$5,950
PIS_AAN_26_016	Internal Operational Safety Audits (IOSA) Airline Auditor	19 – 23 Apr	Dubai	\$5,250
PIS_AAN_26_017	Aviation Threat and Error Management (TEM)	26 – 30 Apr	Cairo	\$5,250
PIS_AAN_26_018	Risk Assessment and Aviation Internal Auditing	03 – 07 May	Istanbul	\$5,950
PIS_AAN_26_019	Avionics System Engineering Crash	10 – 14 May	Barcelona	\$5,950



Aviation, Air Navigation and Avionics Technologies (AAN)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_AAN_26_020	Ground Operation	17 – 21 May	London	\$5,950
PIS_AAN_26_021	Cabin Crew Training	24 – 28 May	Riyadh	\$5,250
PIS_AAN_26_022	Document Control Management for Airlines	31 May – 04 Jun	Abu Dhabi	\$5,250
PIS_AAN_26_023	Cargo Marketing Essentials	07 – 11 Jun	Alexandria	\$5,250
PIS_AAN_26_024	Introduction to Aviation Medicine	14 – 18 Jun	Paris	\$5,950
PIS_AAN_26_025	Cargo Sales and Revenue Accounting Processing	21 – 25 Jun	Dubai	\$5,250
PIS_AAN_26_026	Maintenance Error Decision Aid (MEDA)	28 Jun – 02 Jul	Riyadh	\$5,250
PIS_AAN_26_027	Aviation Safety Management System	05 – 09 Jul	Madrid	\$5,950
PIS_AAN_26_028	Passenger Services	12 – 16 Jul	London	\$5,950
PIS_AAN_26_029	Civil Aviation Management	19 – 23 Jul	Antalya	\$5,950
PIS_AAN_26_030	Quality Assurance in Maintenance and Engineering	26 – 30 Jul	Cairo	\$5,250
PIS_AAN_26_031	Crew Resource Management Instructor (CRMI)	02 – 06 Aug	London	\$5,950
PIS_AAN_26_032	Quality Management System (QMS) for Airlines	09 – 13 Aug	Cairo	\$5,250
PIS_AAN_26_033	Dangerous Goods Regulations	16 – 20 Aug	Istanbul	\$5,950
PIS_AAN_26_034	Safety performance indicator (SPI)	23 – 27 Aug	Sharm El Sheikh	\$5,250
PIS_AAN_26_035	Aviation Safety Risk Assessment	30 Aug – 03 Sep	Vienna	\$5,950
PIS_AAN_26_036	Station - Ground Handling Management	06 – 10 Sep	Cairo	\$5,250
PIS_AAN_26_037	Safety Reporting System and Fatigue Risk Management System	13 – 17 Sep	Istanbul	\$5,950
PIS_AAN_26_038	Transportation of Live Animals by Air	20 – 24 Sep	Dubai	\$5,250
PIS_AAN_26_039	Airline Safety Investigation	27 Sep – 01 Oct	Istanbul	\$5,950



Aviation, Air Navigation and Avionics Technologies (AAN)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_AAN_26_040	Crew Resource Management (CRM)	04 – 08 Oct	Paris	\$5,950
PIS_AAN_26_041	Airport Operations	11 – 15 Oct	Cairo	\$5,250
PIS_AAN_26_042	EASA Airworthiness and Maintenance System	18 – 22 Oct	Cairo	\$5,250
PIS_AAN_26_043	Airport Strategic Management	25 – 29 Oct	Austria	\$5,950
PIS_AAN_26_044	Aviation Emergency Response Planning (ERP)	01 – 05 Nov	Abu Dhabi	\$5,250
PIS_AAN_26_045	Flight Operations Inspector Inspection	08 – 12 Nov	Istanbul	\$5,950
PIS_AAN_26_046	Aviation Safety Management	15 – 19 Nov	Dubai	\$5,250
PIS_AAN_26_047	Internal Operational Safety Audits (IOSA) Airline Auditor	22 – 26 Nov	Alexandria	\$5,250
PIS_AAN_26_048	Aviation Threat and Error Management (TEM)	29 Nov – 03 Dec	Istanbul	\$5,950
PIS_AAN_26_049	Risk Assessment and Aviation Internal Auditing	06 – 10 Dec	Amsterdam	\$5,950
PIS_AAN_26_050	Avionics System Engineering Crash	13 – 17 Dec	Vienna	\$5,950
PIS_AAN_26_051	Ground Operation	20 – 24 Dec	Dubai	\$5,250
PIS_AAN_26_052	Cabin Crew Training	27 – 31 Dec	Istanbul	\$5,950

Real Estate (RES)



Focus: Property development, real estate law, investment, brokerage, valuation.

Audience: Real estate agents, developers, property managers.



4. Real Estate (RES)

Real Estate (RES)				
Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_RES_26_001	Accredited Residential Manager (ARM)	04 – 08 Jan	Istanbul	\$5,950
PIS_RES_26_002	Real Estate - Market Analysis, Appraisal, Finance and Investment	11 – 15 Jan	Cairo	\$5,250
PIS_RES_26_003	Asset and Property Management	18 – 22 Jan	Riyadh	\$5,250
PIS_RES_26_004	Real Estate Brokerage	25 – 29 Jan	Dubai	\$5,250
PIS_RES_26_005	Best Practices in Real Estate Selling and Leasing	01 – 05 Feb	Jeddah	\$5,250
PIS_RES_26_006	Real Estate Digital Marketing	08 – 12 Feb	Cairo	\$5,250
PIS_RES_26_007	Beyond Smart Cities - Emerging Design and Technology	15 – 19 Feb	Paris	\$5,950
PIS_RES_26_008	Real Estate Economics and Valuations	22 – 26 Feb	Madrid	\$5,950
PIS_RES_26_009	Commercial Real Estate Brokers	01 – 05 Mar	Istanbul	\$5,950
PIS_RES_26_010	Real Estate Finance	08 – 12 Mar	London	\$5,950
PIS_RES_26_011	Construction Project Management	15 – 19 Mar	Cairo	\$5,250
PIS_RES_26_012	Property Management and Construction Economics Diploma	22 – 26 Mar	Antalya	\$5,950
PIS_RES_26_013	Continuous Education Program for Brokers	29 Mar – 02 Apr	Austria	\$5,950
PIS_RES_26_014	Real Estate Investment and Financing	05 – 09 Apr	Jeddah	\$5,250
PIS_RES_26_015	Corporate Real Estate and Facilities Management	12 – 16 Apr	Istanbul	\$5,950
PIS_RES_26_016	Real Estate Investor	19 – 23 Apr	Dubai	\$5,250
PIS_RES_26_017	Corporate Valuation Models in Excel	26 – 30 Apr	Cairo	\$5,250
PIS_RES_26_018	Real Estate Law	03 – 07 May	Istanbul	\$5,950
PIS_RES_26_019	Customer Service for Excellence in Real Estate Relationships	10 – 14 May	Barcelona	\$5,950



Real Estate (RES)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_RES_26_020	Real Estate Analyst	17 – 21 May	London	\$5,950
PIS_RES_26_021	Digital Marketing - Keys to Success in the Real Estate Sector	24 – 28 May	Riyadh	\$5,250
PIS_RES_26_022	Real Estate Market Analysis and Appraisal	31 May – 04 Jun	Abu Dhabi	\$5,250
PIS_RES_26_023	Hospitality Real Estate	07 – 11 Jun	Alexandria	\$5,250
PIS_RES_26_024	Real Estate and Property Management	14 – 18 Jun	Paris	\$5,950
PIS_RES_26_025	An Introduction to Real Estate Sector Strategy	21 – 25 Jun	Dubai	\$5,250
PIS_RES_26_026	Real Estate Data	28 Jun – 02 Jul	Riyadh	\$5,250
PIS_RES_26_027	Asset Allocation Modelling	05 – 09 Jul	Madrid	\$5,950
PIS_RES_26_028	Real Estate Marketing	12 – 16 Jul	London	\$5,950
PIS_RES_26_029	Hotel Investment	19 – 23 Jul	Antalya	\$5,950
PIS_RES_26_030	Real Estate Developer	26 – 30 Jul	Cairo	\$5,250
PIS_RES_26_031	Professional Real Estate Marketing	02 – 06 Aug	London	\$5,950
PIS_RES_26_032	Real Estate Modelling Masterclass	09 – 13 Aug	Cairo	\$5,250
PIS_RES_26_033	Property Management	16 – 20 Aug	Istanbul	\$5,950
PIS_RES_26_034	Real Estate Negotiation and Communication Skills	23 – 27 Aug	Sharm El Sheikh	\$5,250
PIS_RES_26_035	Introduction to Real Estate in Excel	30 Aug – 03 Sep	Vienna	\$5,950
PIS_RES_26_036	Real Estate Private Equity Modelling in Excel	06 – 10 Sep	Cairo	\$5,250
PIS_RES_26_037	Real Estate Valuers	13 – 17 Sep	Istanbul	\$5,950
PIS_RES_26_038	Roadmap to Customer Advocacy in Real Estate	20 – 24 Sep	Dubai	\$5,250
PIS_RES_26_039	Retail Property Appraisals	27 Sep – 01 Oct	Istanbul	\$5,950

Real Estate (RES)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_RES_26_040	Sustainable Real Estate	04 – 08 Oct	Paris	\$5,950
PIS_RES_26_041	Strategic Real Estate Management	11 – 15 Oct	Cairo	\$5,250
PIS_RES_26_042	Visualization Techniques for Real Estate Models	18 – 22 Oct	Cairo	\$5,250
PIS_RES_26_043	Asset Management	25 – 29 Oct	Austria	\$5,950
PIS_RES_26_044	Real Estate - Market Analysis, Appraisal, Finance and Investment	01 – 05 Nov	Abu Dhabi	\$5,250
PIS_RES_26_045	Real Estate Brokerage	08 – 12 Nov	Istanbul	\$5,950
PIS_RES_26_046	Best Practices in Real Estate Selling and Leasing	15 – 19 Nov	Dubai	\$5,250
PIS_RES_26_047	Real Estate Digital Marketing	22 – 26 Nov	Alexandria	\$5,250
PIS_RES_26_048	Beyond Smart Cities - Emerging Design and Technology	29 Nov – 03 Dec	Istanbul	\$5,950
PIS_RES_26_049	Real Estate Economics and Valuations	06 – 10 Dec	Amsterdam	\$5,950
PIS_RES_26_050	Real Estate Investor	13 – 17 Dec	Vienna	\$5,950
PIS_RES_26_051	Customer Service for Excellence in Real Estate Relationships	20 – 24 Dec	Dubai	\$5,250
PIS_RES_26_052	Digital Marketing - Keys to Success in the Real Estate Sector	27 – 31 Dec	Istanbul	\$5,950

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