

Pioneers Integrated Solutions (PIS)



Training Plan Year 2026, “Integrated Operations Sector”



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About Pioneers Integrated Solutions (PIS)

About PIS: At a Glance Pioneers PIS is a globally recognized ISO-certified training and consultancy company. Since



2012, we have empowered over 20,000 professionals across Asia, North America, Europe, and Africa with the skills to enhance performance, increase productivity, and drive business success.

Our Vision

Pioneers Integrated Solutions' vision is to become the largest and best provider of training for students, recent graduates, engineers, and professionals in all fields in Egypt and worldwide.

Our Mission To deliver high-quality inspections, value-added consultancy, and comprehensive training programs that enhance knowledge and expertise across all industries.



Our Core Values Our client-centric approach is built on a foundation of:

Mastery & Excellence in everything we do.

Innovation & Reliability in our services and solutions.

Integrity & Commitment to our clients' success.

Why Choose Pioneers PIS?

We are the strategic partner for organizations and professionals seeking to excel. Our unique strengths include:

Global Expertise, Local Presence: Operating from key industry hubs including Cairo, Riyadh, Abu Dhabi, and Hollywood.

Tailored Solutions: Offering both public courses and customized in-house training designed for the Oil, Gas, Energy, and Petrochemicals sectors and beyond.

Elite Trainers: Our team includes Harvard-certified professionals, PhDs, and industry-leading experts dedicated to delivering relevant, high-impact content.

Proven Track Record:

1,000+ Courses Completed

15,000+ Delegates Trained

15+ Countries Served

Who We Serve

Organizations: We provide qualifying facilities for compliance (e.g., National Food Safety Authority) and deliver tailored training to meet specific strategic goals.

Engineers & Professionals: We offer specialized consultancy and inspection services to drive industry excellence.

Students & Graduates: We build foundational competency through courses in Total Quality Management (TQM), Lean Six Sigma, and other critical fields.

Let us help you achieve your goals. Partner with Pioneers PIS to build a more skilled, efficient, and successful future.



PIS's Clients

PIS Training: Where Strategy Meets Execution: For over a decade, we've empowered more than 20,000 professionals and organizations to not just adapt to the future, but to define it. We move beyond theory to deliver the actionable skills and strategic insights that drive real-world results.

Your Partner in Transformation:

- **Future-Proof Curriculum:** Don't follow trends; master them. Our courses are built on the cutting edge of industry needs.
- **Provable Expertise:** Our certifications are more than a credential—they are a recognized signal of mastery and commitment.
- **Tailored Empowerment:** We transform your team's potential into a measurable competitive advantage.

Ready to build a workforce that leads? Let's architect your success like ours clients



PIS Learning Solutions

Flexible Delivery for Modern Challenges

We understand that effective learning happens in different ways. That's why we offer our expert-led courses across multiple platforms, ensuring a powerful and convenient experience that fits your purpose, schedule, and organizational needs.

1. Onsite / In-House Training

The Solution: We bring the training directly to your team, at your location.

The Benefit: Perfect for training entire teams or departments on company-specific procedures, fostering teamwork, and building a unified culture of excellence. Maximizes relevance and direct application to your unique environment.

2. Public Training Events

The Solution: Engage in our open-enrollment courses held at premium hotel or resort facilities.

The Benefit: Offers a dedicated learning environment away from daily distractions. Provides invaluable networking opportunities with peers from other leading organizations, fostering the exchange of ideas and best practices.

3. Virtual / Online Training

The Solution: High-quality, interactive learning delivered live online by our expert facilitators.

The Benefit: A flexible and cost-effective solution for geographically dispersed teams. Experience the engagement of a real classroom with the convenience of logging in from anywhere, without compromising on the quality of interaction or dedication of our trainers.

No matter how you learn best, we deliver the same standard of excellence, practical content, and expert guidance.

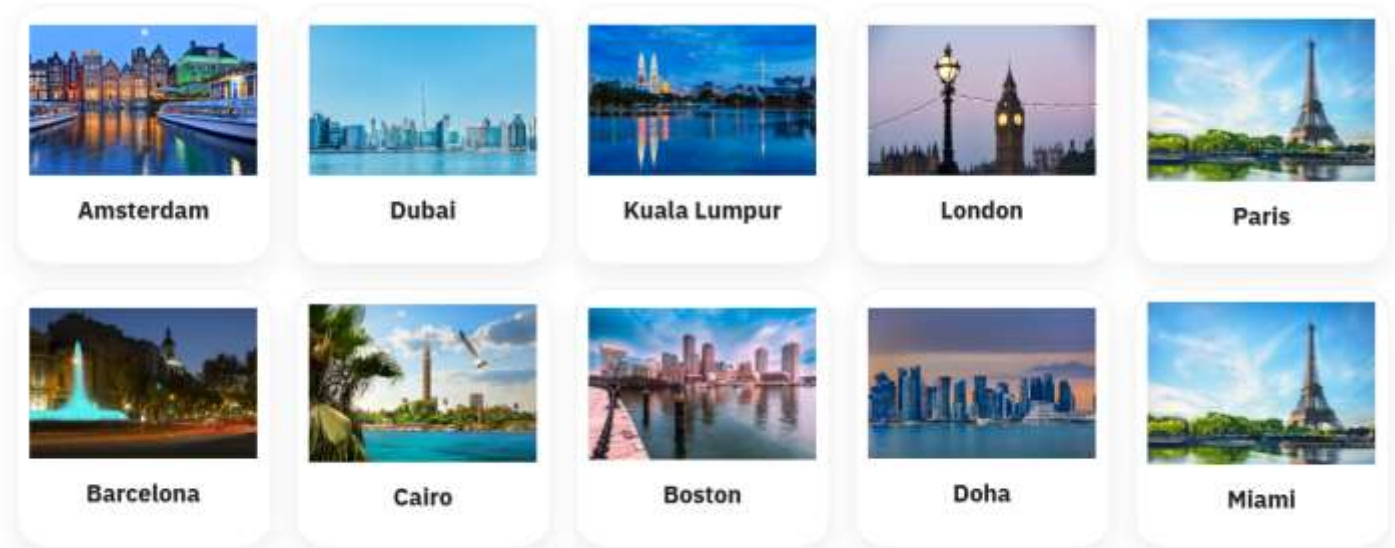


PIS's Training Venues

Learn in the World's Most Inspiring Cities

With a presence in over 30 global hubs, we bring world-class training to your doorstep. Whether you're looking to immerse your team in a local session or send delegates to an international flagship event, our global network ensures a premier learning experience everywhere we operate.

Explore a Selection of Our Premier Destinations:



Ready to find your ideal learning destination?

Browse our full list of venues and upcoming courses to start your journey.

[Search Courses by Location](#) or [Contact Us for In-House Training](#)

PIS's Training Methodology

The PIS 360° Learning Impact Model: At PIS Learning Solutions, we believe effective training is a strategic process, not a single event. Our methodology is a holistic cycle designed to ensure knowledge is not just absorbed, but applied, retained, and measured for a clear return on your investment.

Our 360° Learning Impact Model is built on four distinct phases:

Phase 1: ANALYZE & ALIGN *(Before the Training)*

We begin by understanding your unique world. This phase ensures the training is perfectly tailored to your specific challenges and business objectives.

- **Needs Analysis:** We conduct consultations to identify specific skills gaps, performance issues, and strategic goals.
- **Customization:** Course content, case studies, and examples are tailored to your industry, company culture, and even your specific projects.
- **Pre-Assessments:** Where applicable, we benchmark participants' current knowledge to measure growth accurately.

Outcome: A training program that is a strategic solution, not just a generic course.

Phase 2: ENGAGE & EXPERIENCE *(During the Training)*

Learning is most effective when it's active and engaging. We move beyond lecture-based teaching to create an immersive learning environment.

- **Expert-Led Delivery:** Our trainers are seasoned industry professionals who bring real-world experience and practical insights, not just theoretical knowledge.
- **Interactive Learning:** We utilize a dynamic mix of:
 - **Case Studies:** Real-world scenarios relevant to your sector.
 - **Practical Workshops:** Hands-on exercises to apply concepts immediately.
 - **Group Discussions & Role-Plays:** Foster collaboration and problem-solving.
 - **Technology-Enhanced Learning:** Use of digital tools and platforms to increase engagement.
- **Safe Learning Environment:** We encourage open dialogue, questions, and the freedom to practice new skills without fear of failure.

Outcome: An engaging and practical learning experience that builds confidence and competence.

Phase 3: APPLY & SUSTAIN *(After the Training)*



The true value of training is revealed back on the job. We provide tools and support to bridge the gap between the classroom and the workplace.

- **Action Planning:** Participants create personalized plans to implement their new skills immediately.
- **Job Aids & Resources:** Access to digital toolkits, templates, and reference materials for ongoing support.
- **Reinforcement Modules:** Optional short follow-up sessions (e.g., virtual check-ins) to refresh key concepts and address challenges.
- **Manager Support:** We provide guides for managers to coach and reinforce the learning within their teams.

Outcome: Successful transfer of learning, leading to improved individual and organizational performance.

Phase 4: MEASURE & IMPROVE (Evaluating Impact)

We prove our value by measuring the results. This phase closes the loop, providing data-driven insights into the training's effectiveness and ROI.

- **Kirkpatrick Model Evaluation:**
 - **Level 1: Reaction:** Measure participant satisfaction and immediate feedback.
 - **Level 2: Learning:** Assess the increase in knowledge and skills through post-training assessments.
 - **Level 3: Behavior:** Evaluate the application of skills on the job through surveys and manager feedback (3-6 months post-training).
 - **Level 4: Results:** Work with you to measure the business impact (e.g., increased productivity, reduced errors, higher sales, improved safety records).
- **Continuous Improvement:** We use this data to continuously refine and improve our course content and delivery.

Outcome: Tangible proof of value and a partnership focused on continuous improvement and your success.



PIS Learning Solutions:

2026 Strategic Training Framework Aligned with Saudi Vision 2030

Our Vision for 2026: To be the **undisputed strategic training partner** for organizations contributing to the Saudi Vision 2030. We are committed to building a **future-ready Saudi national workforce** by delivering specialized training that develops the core competencies required to achieve the Vision's goals of a vibrant society, a thriving economy, and an ambitious nation.

Introduction: This framework is our blueprint for empowering the Kingdom's human capital. Each of our **28 sectors** is meticulously aligned with the key pillars and goals of **Vision 2030**. We don't just offer courses; we deliver targeted training interventions that directly support the diversification, modernization, and professionalization of the Saudi economy, fostering a culture of excellence, innovation, and global competitiveness.

Strategic Alignment: How Our Sectors Power Vision 2030

We have mapped our training sectors to the three core themes of Vision 2030:

1. A Vibrant Society (Building a Productive and Capable Nation) Our programs under this pillar focus on social development, public service efficiency, and cultural enrichment.

- **HSE (Health, Safety, Security & Environment):** Supports a thriving and well-maintained society.
- **HMH (Hospital Management & Healthcare):** Directly enables the "Healthier Lives" initiative to improve healthcare services.
- **TCH (Tourism & Hospitality):** Empowers the workforce for the "Vibrant Society" and "Entertainment" giga projects (e.g., NEOM, Red Sea Project).
- **MLG (Municipality Services & Urban Development):** Develops skills for modernizing public administration and building sustainable cities.
- **LND (Learning & Development):** Builds the capacity of Saudi trainers and educators, creating a self-sustaining ecosystem of learning.

2. A Thriving Economy (Unlocking Capabilities & Economic Diversification) This is our core focus, with sectors designed to fuel the non-oil economy, privatize industries, and attract investment.

- **PWL (Procurement, Logistics & SCM):** Builds the backbone of a logistics hub, a key goal for becoming a global trade connector.
- **BKI (Banking & Investment):** Develops the financial sector to support private sector growth and FDI.
- **OIL (Oil & Gas): Critical:** Provides advanced training to **saudize** the energy sector and maximize value from the Kingdom's core resources.
- **ITN (Information Technology):** Fuels the "Digital Transformation" and "Innovation" goals, building skills in AI, cybersecurity, and cloud computing.
- **CCE/MAE/EEE/MEM (Engineering Sectors):** Provides the technical expertise for giga-projects and industrial diversification (e.g., manufacturing, renewables).
- **QAP (Quality & Productivity):** Instills a culture of efficiency and excellence in Saudi businesses, enhancing global competitiveness.



3. An Ambitious Nation (Effective Governance & Strategic Leadership) Our programs here focus on strengthening public sector effectiveness, regulatory frameworks, and national leadership.

- **MLD (Management & Leadership):** Develops the next generation of Saudi leaders in both public and private sectors.
- **HRM (Human Resources):** Modernizes HR practices to attract, retain, and develop top national talent.
- **LTC (Legal & Contract Management):** Strengthens the legal and contractual frameworks essential for international business and protecting national interests.
- **TRM (Tax & Revenue Management):** Supports the development of a robust non-oil revenue system (e.g., Zakat, Tax, VAT).
- **POC (Customs and Port):** Enhances the efficiency of trade gateways, facilitating the flow of goods and supporting economic growth.

Our Commitment to the Kingdom:

- **Localized Content:** Our courses will incorporate Saudi-specific case studies, regulations, and cultural contexts.
- **Saudization Support:** We are committed to knowledge transfer, developing Saudi trainers, and partnering with local institutions to build internal capabilities.
- **Strategic Partnerships:** We seek to collaborate with government entities (e.g., HRSD, TVTC), semi-government organizations, and private sector leaders on national upskilling initiatives.

Is your organization aligned with Vision 2030? Your success is the Kingdom's success. Partner with PIS to ensure your team possesses the **critical skills** to lead, innovate, and excel in the new Saudi economy.

Let us help you:

- **Saudize your workforce** with certified competency.
- **Win contracts** in giga-projects with a highly skilled team.
- **Improve productivity and quality** to international standards.
- **Navigate the evolving regulatory and economic landscape.**

Project Management (PRM)



Focus: Agile, Scrum, PMP, Prince2; delivering projects on time and on budget.

Audience: Project managers, coordinators, and anyone leading initiatives.



Integrated Operations Sector

This sector is the **CENTRAL NERVOUS SYSTEM** for execution and delivery. It integrates cross-functional resources, information, and processes to ensure projects are completed successfully, materials flow seamlessly, and services are delivered efficiently and effectively. Its core mission is to optimize coordination and execution across the entire organization.

UNIT	FOCUS	TARGET AUDIENCE
(PRM) Project Management	The application of processes, methods, and knowledge to achieve specific project objectives on time and within budget.	Project teams, sponsors, stakeholders, department heads.
(PWL) Procurement, Warehouse, Logistics & Supply Chain	Managing the end-to-end flow of goods, from sourcing raw materials to delivering finished products to the end customer.	Suppliers, vendors, internal departments (production, sales), logistics partners.
(HMH) Hospital Management & Healthcare	The administration, leadership, and management of healthcare systems, hospitals, and patient care services.	Medical staff, patients, healthcare administrators, insurers, regulatory bodies.

1. Project Management (PRM)

Project Management (PRM)					
Course Code	Course Name	Implementation Date	Venue	Price (USD)	
PIS_PRM_26_001	Advanced Project Stakeholder Management	04 – 08 JAN	Istanbul	\$5,950	
PIS_PRM_26_002	Petroleum Project Management - Principles and Practices (PPM)	04 – 08 JAN	Cairo	\$5,250	
PIS_PRM_26_003	Agile Project Management	11 – 15 JAN	Riyadh	\$5,250	
PIS_PRM_26_004	Planning, Organizing and Controlling Projects	11 – 15 JAN	Dubai	\$5,250	
PIS_PRM_26_005	Artificial Intelligence (AI) in Project Management	18 – 22 JAN	Jeddah	\$5,250	
PIS_PRM_26_006	Portfolio Project Management Professional	18 – 22 JAN	Cairo	\$5,250	
PIS_PRM_26_007	Asta Powerproject Training	25 – 29 JAN	Paris	\$5,950	
PIS_PRM_26_008	Primavera P6 Professional Fundamentals and Administration	25 – 29 JAN	Madrid	\$5,950	
PIS_PRM_26_009	Best Practices in Projects Technical Library and Digitalization	01 – 05 FEB	Istanbul	\$5,950	
PIS_PRM_26_010	PRINCE2 Practitioner Course	01 – 05 FEB	London	\$5,950	
PIS_PRM_26_011	Blockchain Project Management Mastery	08 – 12 FEB	Cairo	\$5,250	
PIS_PRM_26_012	Project Accounting and Its Relation to Budget	08 – 12 FEB	Antalya	\$5,950	
PIS_PRM_26_013	Building, Planning and Managing Post-COVID Project Portfolios	15 – 19 FEB	Austria	\$5,950	
PIS_PRM_26_014	Project Analysis - Tools, Techniques for Managing Risk and Uncertainty	15 – 19 FEB	Jeddah	\$5,250	
PIS_PRM_26_015	Business Analysis within a Project Environment	22 – 26 FEB	Istanbul	\$5,950	
PIS_PRM_26_016	Project and Infrastructure Finance	22 – 26 FEB	Dubai	\$5,250	
PIS_PRM_26_017	Certified Project Planner Course	01 – 05 MAR	Cairo	\$5,250	
PIS_PRM_26_018	Project Appraisal - Financial and Economic Factors	01 – 05 MAR	Istanbul	\$5,950	
PIS_PRM_26_019	Certified Strategic Project Management	08 – 12 MAR	Barcelona	\$5,950	



Project Management (PRM)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PRM_26_020	Project Governance and Stage Gate Management	08 – 12 MAR	London	\$5,950
PIS_PRM_26_021	Complete Project Management, Planning, Scheduling and Cost Control	15 – 19 MAR	Riyadh	\$5,250
PIS_PRM_26_022	Project Management and Implementation	15 – 19 MAR	Abu Dhabi	\$5,250
PIS_PRM_26_023	Construction Quality Control on Site and Construction Supervision Skills	22 – 26 MAR	Alexandria	\$5,250
PIS_PRM_26_024	Project Financial Management and Proper Documentation and Reporting Skills	22 – 26 MAR	Paris	\$5,950
PIS_PRM_26_025	Agile Project Management for Regulators	29 MAR – 02 APR	Dubai	\$5,250
PIS_PRM_26_026	Project Management Course for Architects	29 MAR – 02 APR	Riyadh	\$5,250
PIS_PRM_26_027	Decision Making in Project Management	05 – 09 APR	Madrid	\$5,950
PIS_PRM_26_028	Project Management During and After COVID	05 – 09 APR	London	\$5,950
PIS_PRM_26_029	Developing, Monitoring and Reviewing Projects	12 – 16 APR	Antalya	\$5,950
PIS_PRM_26_030	Project Financial and Risk Appraisal	12 – 16 APR	Cairo	\$5,250
PIS_PRM_26_031	Earn Value Project Management	19 – 23 APR	London	\$5,950
PIS_PRM_26_032	Project Appraisal - Identification, Policy Analysis and Selection	19 – 23 APR	Cairo	\$5,250
PIS_PRM_26_033	Offshore Oil and Gas Development Projects, Concepts and Facilities	26 – 30 APR	Istanbul	\$5,950
PIS_PRM_26_034	Project Commissioning - A Practical Approach	26 – 30 APR	Sharm El Sheikh	\$5,250
PIS_PRM_26_035	P3M3 Certification (Portfolio, Program and Project Management Maturity Model)	03 – 07 MAY	Vienna	\$5,950
PIS_PRM_26_036	Project Coordination and Communication Best Practices	03 – 07 MAY	Cairo	\$5,250
PIS_PRM_26_037	Agile Scrum Master	10 – 14 MAY	Istanbul	\$5,950
PIS_PRM_26_038	Project Cost Estimating Skills	10 – 14 MAY	Dubai	\$5,250



Project Management (PRM)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PRM_26_039	New Technologies in Projects	17 – 21 MAY	Istanbul	\$5,950
PIS_PRM_26_040	Project Cost Estimating, Budgeting and Value Engineering Skills	17 – 21 MAY	Paris	\$5,950
PIS_PRM_26_041	Perspectives in Project Quality Management	24 – 28 MAY	Cairo	\$5,250
PIS_PRM_26_042	Project Engineering Principles and Skills	24 – 28 MAY	Cairo	\$5,250
PIS_PRM_26_043	Petroleum Project Economics and Risk Analysis	31 MAY – 04 JUN	Austria	\$5,950
PIS_PRM_26_044	Project Management Essentials	31 MAY – 04 JUN	Abu Dhabi	\$5,250
PIS_PRM_26_045	Microsoft Project (MS Project)	07 – 11 JUN	Istanbul	\$5,950
PIS_PRM_26_046	Project Finance and Financial Analysis Techniques for Infrastructure Projects	07 – 11 JUN	Dubai	\$5,250
PIS_PRM_26_047	Managing Multiple Projects	14 – 18 JUN	Alexandria	\$5,250
PIS_PRM_26_048	Project Management for Beginners	14 – 18 JUN	Istanbul	\$5,950
PIS_PRM_26_049	Mastering the Project Management Office (PMO)	21 – 25 JUN	Amsterdam	\$5,950
PIS_PRM_26_050	Project Management for Non-Managerial	21 – 25 JUN	Vienna	\$5,950
PIS_PRM_26_051	Applying Project Control	28 JUN – 02 JUL	Dubai	\$5,250
PIS_PRM_26_052	Project Management for the Oil and Gas Industry	28 JUN – 02 JUL	Istanbul	\$5,950
PIS_PRM_26_053	Earned Value Management (EVM) in Primavera	05 – 09 JUL	Cairo	\$5,250
PIS_PRM_26_054	Technical Project Management	05 – 09 JUL	Istanbul	\$5,950
PIS_PRM_26_055	Project Management Specialist	12 – 16 JUL	Sharm El Sheikh	\$5,250
PIS_PRM_26_056	Risk Management Professional (PMIRMP)	12 – 16 JUL	Cairo	\$5,250
PIS_PRM_26_057	Economic and Technical Evaluation of Projects	19 – 23 JUL	Istanbul	\$5,950
PIS_PRM_26_058	The Complete Course on Project Management	19 – 23 JUL	Cairo	\$5,250



Project Management (PRM)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PRM_26_059	Project Management Using Primavera Software	26 – 30 JUL	Dubai	\$5,250
PIS_PRM_26_060	The Contracts and Project Management MBA	26 – 30 JUL	Istanbul	\$5,950
PIS_PRM_26_061	Leading Project Team	02 – 06 AUG	Kuala Lumpur	\$5,950
PIS_PRM_26_062	Risk Assessment, Risk Management for Oil and Gas Projects	02 – 06 AUG	Istanbul	\$5,950
PIS_PRM_26_063	Project Management, Scheduling and Compliance - Planning, Scheduling and Control	09 – 13 AUG	Dubai	\$5,250
PIS_PRM_26_064	Using Project Management Metrics, KPIs and Dashboards	09 – 13 AUG	Istanbul	\$5,950
PIS_PRM_26_065	Managing and Supervising Projects, Consultants and Contractors	16 – 20 AUG	Cairo	\$5,250
PIS_PRM_26_066	Total Project Management	16 – 20 AUG	Abu Dhabi	\$5,250
PIS_PRM_26_067	Project Monitoring and Evaluation	23 – 27 AUG	Istanbul	\$5,950
PIS_PRM_26_068	TILOS Software Training	23 – 27 AUG	Cairo	\$5,250
PIS_PRM_26_069	Mastering Project Management	30 AUG – 03 SEP	Cairo	\$5,250
PIS_PRM_26_070	Project Planning, Scheduling and Cost Estimating Skills	06 – 10 SEP	Istanbul	\$5,950
PIS_PRM_26_071	Leading Complex Projects	13 – 17 SEP	Dubai	\$5,250
PIS_PRM_26_072	Project Portfolio Management (PPM)	20 – 24 SEP	Vienna	\$5,950
PIS_PRM_26_073	Financing Energy Projects	27 SEP – 01 OCT	Istanbul	\$5,950
PIS_PRM_26_074	Project Quality Tracking System	04 – 08 OCT	Austria	\$5,950
PIS_PRM_26_075	Feasibility Studies - Preparation, Analysis and Evaluation	11 – 15 OCT	Istanbul	\$5,950
PIS_PRM_26_076	Project Risk Management and Compliance	18 – 22 OCT	Sharm El Sheikh	\$5,250
PIS_PRM_26_077	Excellence in Project Office Leadership	25 – 29 OCT	Riyadh	\$5,250

Project Management (PRM)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PRM_26_078	Project Scheduling, Budgeting and Cost Management	01 – 05 NOV	Dubai	\$5,250
PIS_PRM_26_079	Essentials of Project Management Skills	08 – 12 NOV	Cairo	\$5,250
PIS_PRM_26_080	Rapid Assessment and Recovery of Troubled Projects	15 – 19 NOV	Istanbul	\$5,950
PIS_PRM_26_081	Enterprise Project Management and Business Performance	22 – 26 NOV	Dubai	\$5,250
PIS_PRM_26_082	Project Scheduling, Cost Planning and Value Engineering Skills	29 NOV – 03 DEC	Istanbul	\$5,950
PIS_PRM_26_083	Economic, Technical Evaluations in Engineering and Maintenance Projects	06 – 10 DEC	Austria	\$5,950
PIS_PRM_26_084	Project Scheduling and Cost Planning Skills	13 – 17 DEC	Cairo	\$5,250
PIS_PRM_26_085	Effective Project Management	20 – 24 DEC	Dubai	\$5,950
PIS_PRM_26_086	Projects Knowledge Management	27 – 31 DEC	London	\$5,250

Procurement, Warehouse, Logistics & Supply Chain (PWL)



Focus: End-to-end supply chain optimization, logistics, inventory, and strategic sourcing.

Audience: Supply chain managers, logisticians, procurement officers.



2. Procurement, Warehouse, Logistics & Supply Chain (PWL)

Procurement, Warehouse, Logistics & Supply Chain (PWL)				
Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PWL_26_001	Advanced Logistics and Material Management	04 – 08 JAN	Istanbul	\$5,950
PIS_PWL_26_002	Green Logistics	04 – 08 JAN	Cairo	\$5,250
PIS_PWL_26_003	Transforming a Procurement Function	04 – 08 JAN	Riyadh	\$5,250
PIS_PWL_26_004	Advanced Planning in Supply Chain Management	11 – 15 JAN	Dubai	\$5,250
PIS_PWL_26_005	Master Class in Retailing Logistics and Fresh Food Packaging	11 – 15 JAN	Jeddah	\$5,250
PIS_PWL_26_006	Transport Manager	11 – 15 JAN	Cairo	\$5,250
PIS_PWL_26_007	Advanced Procurement Skills	18 – 22 JAN	Paris	\$5,950
PIS_PWL_26_008	Material Cataloguing, Specification and Contract	18 – 22 JAN	Madrid	\$5,950
PIS_PWL_26_009	Understanding Rules of Origin, Free Trade Agreements and Export Preference	18 – 22 JAN	Istanbul	\$5,950
PIS_PWL_26_010	Artificial Intelligence (AI) in Procurement and Supply Chain Management	25 – 29 JAN	London	\$5,950
PIS_PWL_26_011	Procurement Management of Equipment and Works for World Bank Aided Projects	25 – 29 JAN	Cairo	\$5,250
PIS_PWL_26_012	Warehouse and Stores Management	25 – 29 JAN	Antalya	\$5,950
PIS_PWL_26_013	Best Practices for Optimizing Warehouse Safety	01 – 05 FEB	Austria	\$5,950
PIS_PWL_26_014	Professional Certificate in Procurement Compliance	01 – 05 FEB	Jeddah	\$5,250
PIS_PWL_26_015	Warehouse Management Best Practices	01 – 05 FEB	Istanbul	\$5,950
PIS_PWL_26_016	Best Practices for Procurement and Contract Management	08 – 12 FEB	Dubai	\$5,250
PIS_PWL_26_017	Risk Management for Sustainable Supply Chain Management	08 – 12 FEB	Cairo	\$5,250
PIS_PWL_26_018	Warehouse Management System and Safety	08 – 12 FEB	Istanbul	\$5,950

Procurement, Warehouse, Logistics & Supply Chain (PWL)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PWL_26_019	Best Practices in Inventory Management	15 – 19 FEB	Barcelona	\$5,950
PIS_PWL_26_020	Selecting, Buying, Installing and Using a Modern WMS	15 – 19 FEB	London	\$5,950
PIS_PWL_26_021	Warehouse Management	15 – 19 FEB	Riyadh	\$5,250
PIS_PWL_26_022	Advanced Purchasing and Cost Saving Techniques	22 – 26 FEB	Abu Dhabi	\$5,250
PIS_PWL_26_023	Masterclass in Warehouse Design	22 – 26 FEB	Alexandria	\$5,250
PIS_PWL_26_024	Warehouse Management - Strategy, Implementation and Control	22 – 26 FEB	Paris	\$5,950
PIS_PWL_26_025	E-Procurement: Developing, Implementing and Managing	01 – 05 MAR	Dubai	\$5,250
PIS_PWL_26_026	Procurement of Goods and Services - Best Practices	01 – 05 MAR	Riyadh	\$5,250
PIS_PWL_26_027	Warehouse Stores and Stock Control Management	01 – 05 MAR	Madrid	\$5,950
PIS_PWL_26_028	Excellence In Warehouse Management	08 – 12 MAR	London	\$5,950
PIS_PWL_26_029	Product Lifecycle Management	08 – 12 MAR	Antalya	\$5,950
PIS_PWL_26_030	Fleet and Transport Management	15 – 19 MAR	Cairo	\$5,250
PIS_PWL_26_031	Purchasing Management Specialist	15 – 19 MAR	London	\$5,950
PIS_PWL_26_032	Healthcare Procurement and Supply Chain Management	22 – 26 MAR	Cairo	\$5,250
PIS_PWL_26_033	Mastering the Art of Strategic Procurement	22 – 26 MAR	Istanbul	\$5,950
PIS_PWL_26_034	Advanced Tendering Procedures and Bid Evaluation	29 MAR – 02 APR	Sharm El Sheikh	\$5,250
PIS_PWL_26_035	Material Cataloguing, Specifications, Handling and Storage	29 MAR – 02 APR	Vienna	\$5,950
PIS_PWL_26_036	Annual Inventory Management in Government Sectors	05 – 09 APR	Cairo	\$5,250
PIS_PWL_26_037	Purchasing Manager	05 – 09 APR	Istanbul	\$5,950
PIS_PWL_26_038	Best Practices in Multishift Operations	12 – 16 APR	Dubai	\$5,250



Procurement, Warehouse, Logistics & Supply Chain (PWL)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PWL_26_039	Purchasing Personnel	12 – 16 APR	Istanbul	\$5,950
PIS_PWL_26_040	Humanitarian Logistics	19 – 23 APR	Paris	\$5,950
PIS_PWL_26_041	Purchasing Strategies and Cost Reduction	19 – 23 APR	Cairo	\$5,250
PIS_PWL_26_042	Import Export Procedures and Documentation	26 – 30 APR	Cairo	\$5,250
PIS_PWL_26_043	Purchasing Techniques, Negotiating and Cost Reduction	26 – 30 APR	Austria	\$5,950
PIS_PWL_26_044	Improving Efficiency and Minimizing Costs in Modern Warehouse	03 – 07 MAY	Abu Dhabi	\$5,250
PIS_PWL_26_045	Quantitative Measurements for Logistics	03 – 07 MAY	Istanbul	\$5,950
PIS_PWL_26_046	Integrated Inventory Management	10 – 14 MAY	Dubai	\$5,250
PIS_PWL_26_047	Rethinking Procurement Post Covid-19	10 – 14 MAY	Alexandria	\$5,250
PIS_PWL_26_048	International Freight Management	17 – 21 MAY	Istanbul	\$5,950
PIS_PWL_26_049	Mini MBA in Digital Transformation in Procurement & SCM	17 – 21 MAY	Amsterdam	\$5,950
PIS_PWL_26_050	Global Procurement & SCM in Oil and Gas Industry	24 – 28 MAY	Vienna	\$5,950
PIS_PWL_26_051	Simulation in Supply Chain Management	24 – 28 MAY	Dubai	\$5,250
PIS_PWL_26_052	Best Practices of Global Logistics and Distribution Planning	31 MAY – 04 JUN	Istanbul	\$5,950
PIS_PWL_26_053	Procurement Management	31 MAY – 04 JUN	Cairo	\$5,250
PIS_PWL_26_054	Fundamentals of Food Supply Chain Management and Logistics	07 – 11 JUN	Istanbul	\$5,950
PIS_PWL_26_055	Negotiating and Contracting in Procurement and Supply	07 – 11 JUN	Sharm El Sheikh	\$5,250
PIS_PWL_26_056	Fleet Safety Management	14 – 18 JUN	Cairo	\$5,250
PIS_PWL_26_057	PLM - Product Lifecycle Management (Advanced)	14 – 18 JUN	Istanbul	\$5,950
PIS_PWL_26_058	Best Practices of Supply Chain Management	21 – 25 JUN	Cairo	\$5,250



Procurement, Warehouse, Logistics & Supply Chain (PWL)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PWL_26_059	Mini MBA in Government Procurement	21 – 25 JUN	Dubai	\$5,250
PIS_PWL_26_060	International Trade and Logistic Operations	28 JUN – 02 JUL	Istanbul	\$5,950
PIS_PWL_26_061	PMPPC – Project Management Professional in Procurement and Contracting	28 JUN – 02 JUL	Kuala Lumpur	\$5,950
PIS_PWL_26_062	Best Procurement Qualifications in the Middle East	05 – 09 JUL	Istanbul	\$5,950
PIS_PWL_26_063	Practical Practices in Logistics Contracts	05 – 09 JUL	Dubai	\$5,250
PIS_PWL_26_064	Bid, Tender and Specification Writing	12 – 16 JUL	Istanbul	\$5,950
PIS_PWL_26_065	Procurement Analytics	12 – 16 JUL	Cairo	\$5,250
PIS_PWL_26_066	Big Data Analytics for Supply Chain Optimization	19 – 23 JUL	Abu Dhabi	\$5,250
PIS_PWL_26_067	Procurement and Supply Chain Management Best Practices	19 – 23 JUL	Istanbul	\$5,950
PIS_PWL_26_068	Category Management in Procurement	26 – 30 JUL	Cairo	\$5,250
PIS_PWL_26_069	Procurement Best Practices	26 – 30 JUL	Cairo	\$5,250
PIS_PWL_26_070	Certified Logistics Coordinator	02 – 06 AUG	Istanbul	\$5,950
PIS_PWL_26_071	Skills for Logistics Coordinator	02 – 06 AUG	Dubai	\$5,250
PIS_PWL_26_072	International Trade Law Practice Under WTO	09 – 13 AUG	Vienna	\$5,950
PIS_PWL_26_073	Strategic Inventory Management	09 – 13 AUG	Istanbul	\$5,950
PIS_PWL_26_074	Enterprise Supply Chain Management	16 – 20 AUG	Austria	\$5,950
PIS_PWL_26_075	Procurement for Donor Funded Projects	16 – 20 AUG	Istanbul	\$5,950
PIS_PWL_26_076	Inventory and Stock Control Management	23 – 27 AUG	Sharm El Sheikh	\$5,250
PIS_PWL_26_077	Managing Vendor Qualification, Performance and Contract Compliance	23 – 27 AUG	Riyadh	\$5,250

Procurement, Warehouse, Logistics & Supply Chain (PWL)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PWL_26_078	Engineering The Warehouse	30 AUG – 03 SEP	Dubai	\$5,250
PIS_PWL_26_079	Managing the Procurement Process	30 AUG – 03 SEP	Cairo	\$5,250
PIS_PWL_26_080	Effective Purchasing, Tendering and Supplier Selection	06 – 10 SEP	Istanbul	\$5,950
PIS_PWL_26_081	Strategic Procurement Skills for Competitive Advantage	06 – 10 SEP	Dubai	\$5,250
PIS_PWL_26_082	Managing Tenders, Specifications and Contracts	13 – 17 SEP	Istanbul	\$5,950
PIS_PWL_26_083	The Complete Course on Inventory Management	13 – 17 SEP	Austria	\$5,950
PIS_PWL_26_084	Certified Materials Management and Control	20 – 24 SEP	Cairo	\$5,250
PIS_PWL_26_085	The Market-Driven Supply Chain	20 – 24 SEP	Dubai	\$5,250
PIS_PWL_26_086	Logistics Safety	27 SEP – 01 OCT	London	\$5,950
PIS_PWL_26_087	The Successful Buyer	27 SEP – 01 OCT	Dubai	\$5,250
PIS_PWL_26_088	Creating Value along Supply Chain and Process Management	04 – 08 OCT	Madrid	\$5,950
PIS_PWL_26_089	Third Party Logistics (3PL), Warehouse, Transportation & SCM	04 – 08 OCT	Istanbul	\$5,950
PIS_PWL_26_090	Management Skills for Warehouse Supervisors	11 – 15 OCT	Istanbul	\$5,950
PIS_PWL_26_091	The Complete Course on e-Procurement and Purchasing Management	11 – 15 OCT	London	\$5,950
PIS_PWL_26_092	Supply Chain Risk Management	18 – 22 OCT	Cairo	\$5,250
PIS_PWL_26_093	Tendering, Procurement and Negotiation Skills	18 – 22 OCT	Dubai	\$5,250
PIS_PWL_26_094	Managing and Overcoming Supply Chains in Times of Crisis	25 – 29 OCT	Istanbul	\$5,950
PIS_PWL_26_095	Strategic Purchasing and Supply Management	25 – 29 OCT	Cairo	\$5,250
PIS_PWL_26_096	Defense Distribution Management	01 – 05 NOV	Riyadh	\$5,250
PIS_PWL_26_097	Sustainable Procurement	01 – 05 NOV	Istanbul	\$5,950



Procurement, Warehouse, Logistics & Supply Chain (PWL)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_PWL_26_098	Managing Channels to Markets Through Distribution Channels	08 – 12 NOV	London	\$5,950
PIS_PWL_26_099	Supply Chains and Logistics in Emerging Markets	08 – 12 NOV	Istanbul	\$5,950
PIS_PWL_26_100	Developing the Skills of a Supply Chain Leader	15 – 19 NOV	Barcelona	\$5,950
PIS_PWL_26_101	Customs Warehousing, Excise Warehousing and Temporary Storage	15 – 19 NOV	Austria	\$5,950
PIS_PWL_26_102	Logistics Engineer	22 – 26 NOV	Istanbul	\$5,950
PIS_PWL_26_103	Strategic Sourcing – 7 Steps for Better Procurement Value	22 – 26 NOV	Austria	\$5,950
PIS_PWL_26_104	Dynamic Simulation of Supply Chain and Logistics	29 NOV – 03 DEC	Istanbul	\$5,950
PIS_PWL_26_105	Successful Fleet and Transport Management	29 NOV – 03 DEC	Dubai	\$5,250
PIS_PWL_26_106	Logistics and Transportation Management	06 – 10 DEC	Jeddah	\$5,250
PIS_PWL_26_107	Supplier Audit	06 – 10 DEC	Cairo	\$5,250
PIS_PWL_26_108	Effective Application of Electronic Identification Systems	13 – 17 DEC	Istanbul	\$5,950
PIS_PWL_26_109	Supplier Relationship Management in The Supply Chain	13 – 17 DEC	Amsterdam	\$5,950
PIS_PWL_26_110	Lean Logistics for Supply Chain Operations	20 – 24 DEC	Kuala Lumpur	\$5,950
PIS_PWL_26_111	Supply Chain and Air Freight in Aviation Logistics	20 – 24 DEC	Istanbul	\$5,950

Hospital Management and Healthcare (HMH)



Focus: Healthcare administration, patient care quality, hospital operations.

Audience: Hospital administrators, healthcare professionals, clinic managers.



3. Hospital Management and Healthcare (HMH)

Hospital Management and Healthcare (HMH)				
Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_HMH_26_001	Adult Basic Life Support	04 – 08 Jan	Istanbul	\$5,950
PIS_HMH_26_002	Lean Sigma Performance Improvement in Healthcare	04 – 08 Jan	Cairo	\$5,250
PIS_HMH_26_003	Healthcare Hazard Control and Safety Management	11 – 15 Jan	Riyadh	\$5,250
PIS_HMH_26_004	Managing Healthcare Outcomes	11 – 15 Jan	Dubai	\$5,250
PIS_HMH_26_005	Advanced Health and Safety for Healthcare Professionals	18 – 22 Jan	Jeddah	\$5,250
PIS_HMH_26_006	Marketing, Advertising, Promotion of Pharmaceuticals and Medical Devices	18 – 22 Jan	Cairo	\$5,250
PIS_HMH_26_007	HR Management for Healthcare Professionals	25 – 29 Jan	Paris	\$5,950
PIS_HMH_26_008	Medical Inventory Management	25 – 29 Jan	Madrid	\$5,950
PIS_HMH_26_009	Anti-counterfeit in Pharmaceutical Industry	01 – 05 Feb	Istanbul	\$5,950
PIS_HMH_26_010	Medical Terminology	01 – 05 Feb	London	\$5,950
PIS_HMH_26_011	Infectious Diseases Medicine and Pandemic Control	08 – 12 Feb	Cairo	\$5,250
PIS_HMH_26_012	Modern Pharmacy Management Workshop	08 – 12 Feb	Antalya	\$5,950
PIS_HMH_26_013	Basic Life Support for Healthcare Providers (CPR)	15 – 19 Feb	Austria	\$5,950
PIS_HMH_26_014	Orthopedic Clinics Management	15 – 19 Feb	Jeddah	\$5,250
PIS_HMH_26_015	Healthcare Information Systems Management	22 – 26 Feb	Istanbul	\$5,950
PIS_HMH_26_016	Overview of the Pharmaceutical Industry	22 – 26 Feb	Dubai	\$5,250
PIS_HMH_26_017	Best Practices in Healthcare Performance Improvement	01 – 05 Mar	Cairo	\$5,250
PIS_HMH_26_018	Poisoning Management	01 – 05 Mar	Istanbul	\$5,950
PIS_HMH_26_019	Information Systems in Healthcare Management	08 – 12 Mar	Barcelona	\$5,950



Hospital Management and Healthcare (HMH)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_HMH_26_020	Pregnant Patient and Trauma Management	08 – 12 Mar	London	\$5,950
PIS_HMH_26_021	Advanced Health Innovation Management Program	15 – 19 Mar	Riyadh	\$5,250
PIS_HMH_26_022	Preparing the Pharmaceutical Module of the Global CTD Dossier	15 – 19 Mar	Abu Dhabi	\$5,250
PIS_HMH_26_023	Human Resource Management for Healthcare Professionals	22 – 26 Mar	Alexandria	\$5,250
PIS_HMH_26_024	Principles of Pharmacoeconomics	22 – 26 Mar	Paris	\$5,950
PIS_HMH_26_025	Clinical Research Compliance for Health Professionals	29 Mar – 02 Apr	Dubai	\$5,250
PIS_HMH_26_026	Recombinant DNA Technology	29 Mar – 02 Apr	Riyadh	\$5,250
PIS_HMH_26_027	Introduction to Cell Culture	05 – 09 Apr	Madrid	\$5,950
PIS_HMH_26_028	Smart City - Mobile Health Technologies	05 – 09 Apr	London	\$5,950
PIS_HMH_26_029	Fundamentals of Medical Billing and Coding	12 – 16 Apr	Antalya	\$5,950
PIS_HMH_26_030	Social Work Practice in Healthcare	12 – 16 Apr	Cairo	\$5,250
PIS_HMH_26_031	Healthcare Insurance and Payment Systems	19 – 23 Apr	London	\$5,950
PIS_HMH_26_032	The Art of Advanced Communication for Healthcare Professionals	19 – 23 Apr	Cairo	\$5,250
PIS_HMH_26_033	Financial Management for Health Institutions	26 – 30 Apr	Istanbul	\$5,950
PIS_HMH_26_034	The Successful Healthcare Supervisor	26 – 30 Apr	Sharm El Sheikh	\$5,250
PIS_HMH_26_035	Hospitals and Health Systems of the Future	03 – 07 May	Vienna	\$5,950
PIS_HMH_26_036	Value Management for Healthcare Organizations	03 – 07 May	Cairo	\$5,250
PIS_HMH_26_037	Ethical and Regulatory Considerations in Clinical Research	10 – 14 May	Istanbul	\$5,950
PIS_HMH_26_038	The Complete Course on Health Policy	10 – 14 May	Dubai	\$5,250
PIS_HMH_26_039	Introduction Pharmacokinetics	17 – 21 May	Istanbul	\$5,950



Hospital Management and Healthcare (HMH)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_HMH_26_040	The Complete Course on Legal Aspects of Health Care	17 – 21 May	Paris	\$5,950
PIS_HMH_26_041	Advanced Management of Medical Emergencies	24 – 28 May	Cairo	\$5,250
PIS_HMH_26_042	The Complete Course Healthcare Performance Improvement	24 – 28 May	Cairo	\$5,250
PIS_HMH_26_043	Healthcare Management and Operations	31 May – 04 Jun	Austria	\$5,950
PIS_HMH_26_044	Essentials of Pediatric Critical Care	07 – 11 Jun	Abu Dhabi	\$5,250
PIS_HMH_26_045	Introduction to Public Health	14 – 18 Jun	Istanbul	\$5,950
PIS_HMH_26_046	Business Excellence for Healthcare Professionals	21 – 25 Jun	Dubai	\$5,250
PIS_HMH_26_047	Hospital Management Fundamentals	28 Jun – 02 Jul	Alexandria	\$5,250
PIS_HMH_26_048	Chemical Substances Safe Handling and Storage, Hazards and QA	05 – 09 Jul	Istanbul	\$5,950
PIS_HMH_26_049	Leadership and Management in Healthcare	12 – 16 Jul	Amsterdam	\$5,950
PIS_HMH_26_050	Clinical Research Methodologies	19 – 23 Jul	Vienna	\$5,950
PIS_HMH_26_051	Leadership and Organizational Development in Healthcare	26 – 30 Jul	Dubai	\$5,250
PIS_HMH_26_052	Control of Drug-related Impurities and Toxic Impurities in Drug Products	02 – 06 Aug	Istanbul	\$5,950
PIS_HMH_26_053	Healthcare Supply Chain Management	09 – 13 Aug	Cairo	\$5,250
PIS_HMH_26_054	Creative Problem Solving & Decision Making for Healthcare Env. & Hospitality	16 – 20 Aug	Istanbul	\$5,950
PIS_HMH_26_055	Healthcare Strategy and Innovation	23 – 27 Aug	Sharm El Sheikh	\$5,250
PIS_HMH_26_056	Developing Patient Safety and Quality Care Nursing	30 Aug – 03 Sep	Cairo	\$5,250
PIS_HMH_26_057	Healthcare Financial and Accounting Management Skills	06 – 10 Sep	Istanbul	\$5,950
PIS_HMH_26_058	Diabetes - Comprehensive Overview	13 – 17 Sep	Cairo	\$5,250
PIS_HMH_26_059	Healthcare Strategic Management Skills	20 – 24 Sep	Dubai	\$5,250



Hospital Management and Healthcare (HMH)

Course Code	Course Name	Implementation Date	Venue	Price (USD)
PIS_HMH_26_060	Effective Healthcare Marketing	27 Sep – 01 Oct	Istanbul	\$5,950
PIS_HMH_26_061	Healthcare Procurement and Supply Chain Management	04 – 08 Oct	Kuala Lumpur	\$5,950
PIS_HMH_26_062	Effective Medical Writing and Transcription	11 – 15 Oct	Istanbul	\$5,950
PIS_HMH_26_063	Healthcare Financial Management	18 – 22 Oct	Dubai	\$5,250
PIS_HMH_26_064	Healthcare Management Master Class	01 – 05 Nov	Cairo	\$5,250
PIS_HMH_26_065	Epidemiology with Biostatistics Component	08 – 12 Nov	Abu Dhabi	\$5,250
PIS_HMH_26_066	Health Services Management for Public Healthcare Programs	15 – 19 Nov	Istanbul	\$5,950
PIS_HMH_26_067	Good Pharmacovigilance Practice	22 – 26 Nov	Cairo	\$5,250
PIS_HMH_26_068	Health Research and Dissertation	29 Nov – 03 Dec	Cairo	\$5,250
PIS_HMH_26_069	Geriatric Patients and Trauma Management	06 – 10 Dec	Istanbul	\$5,950
PIS_HMH_26_070	Health Planning, Monitoring and Evaluation	13 – 17 Dec	Dubai	\$5,250
PIS_HMH_26_071	Handling Medical Emergency and Cardiopulmonary Resuscitation (CPR)	20 – 24 Dec	Vienna	\$5,950
PIS_HMH_26_072	Health Economics	27 – 31 Dec	Istanbul	\$5,950

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